



## Corporate Profile

中國聯塑是中國塑料管道及管件領先的生產商，並在A股上市（股票簡稱：中國聯塑，股份代碼：002220）。本集團擁有位於廣東、貴州、四川、江蘇、河南、河北、黑龍江、吉林、陝西等14個主要生產基地和覆蓋全國的銷售網絡。生產基地和銷售網絡戰略性地分佈於全中國，使本集團能及時為客戶提供優質的產品和周

到客戶的服務。本集團為市場提供品種最為齊全的塑料管道及管件，產品被廣泛應用於給水、排水、電力通訊、暖、消防及農業等領域。本集團已進軍多個新產品，如水暖衛浴、整體廚房和塑鋼門窗。

中國聯塑是客戶一站式解決方案之供應商，向客戶提供產品、工程、安裝、使用及售後服務。本集團透過參與處方及設計，協助客戶制定完善的整體方案。

China Liansu is a leading manufacturer of plastic pipes and pipe fittings in the PRC, which is listed on the Shanghai Stock Exchange (stock name: China Liansu, stock code: 002220). The Group has 14 major production bases in Guangdong, Guizhou, Sichuan, Hubei, Jiangsu, Shaanxi and Xinjiang and a nationwide sales network. These production bases and sales network are strategically distributed all over China such that the Group can provide quality products and meticulous services to customers in a timely manner.

China Liansu is able to provide a complete range of plastic pipes and pipe fittings. The Group's products are widely used in areas such as water supply, sewerage, power supply and telecommunications, gas supply, fire prevention and agriculture. The Group has also expanded into building material products such as sanitary ware, kitchen cabinets, and plastic-steel doors and windows.

China Liansu is a one-stop solution provider that offers consultation, design, implementation and after-sales services to customers. By getting involved in projects from their initial stage, the Group helps customers to formulate comprehensive, total solutions.

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# 財務摘要

## Financial Highlights

截至6月30日止六個月

Six months ended 30 June

| 業績                    | RESULTS                                   | 2012年<br>2012<br>人民幣百萬元<br>RMB' million | 2011年<br>2011<br>人民幣百萬元<br>RMB' million | 變動<br>Change<br>(%) |
|-----------------------|-------------------------------------------|-----------------------------------------|-----------------------------------------|---------------------|
| 收入                    | Revenue                                   | 4,819                                   | 4,565                                   | 5.6                 |
| 除稅前溢利                 | Profit before tax                         | 733                                     | 672                                     | 9.1                 |
| 期內溢利                  | Profit for the period                     | 598                                     | 536                                     | 11.6                |
| 每股基本盈利 <sup>(1)</sup> | Basic earnings per share <sup>(1)</sup>   | 人民幣0.20元<br>RMB0.20                     | 人民幣0.18元<br>RMB0.18                     | 11.1                |
| 每股攤薄盈利 <sup>(1)</sup> | Diluted earnings per share <sup>(1)</sup> | 人民幣0.20元<br>RMB0.20                     | 人民幣0.17元<br>RMB0.17                     | 17.6                |

| 財務狀況                      | FINANCIAL POSITION                          | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣百萬元<br>RMB' million | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣百萬元<br>RMB' million | 變動<br>Change<br>(%) |
|---------------------------|---------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|---------------------|
| 資產總值                      | Total assets                                | 8,465                                                                 | 7,792                                                                      | 8.6                 |
| 債務總額 <sup>(2)</sup>       | Total debts <sup>(2)</sup>                  | 1,932                                                                 | 1,745                                                                      | 10.7                |
| 權益總額                      | Total equity                                | 5,336                                                                 | 4,987                                                                      | 7.0                 |
| 每股資產淨值                    | Net assets per share                        | 人民幣1.77元<br>RMB1.77                                                   | 人民幣1.66元<br>RMB1.66                                                        | 6.6                 |
| 債務總額相對資本總額 <sup>(3)</sup> | Total debts to total capital <sup>(3)</sup> | 0.27                                                                  | 0.26                                                                       | 3.8                 |

- 2012年上半年收入達人民幣4,819百萬元，同期增長5.6%

- 毛利增加15.6%至人民幣1,248百萬元；息稅折攤前利潤增長16.9%至人民幣916百萬元

- 期內溢利增加至人民幣598百萬元，增長11.6%

- Revenue for the first half of 2012 was RMB4,819 million representing period-on-period growth of 5.6%

- Gross profit increased by 15.6% to RMB1,248 million; EBITDA improved by 16.9% to RMB916 million

- Profit for the period increased to RMB598 million, representing an increase of 11.6%

附註<sup>(1)</sup> 本公司每股基本盈利與每股攤薄盈利之計算詳述於簡明綜合財務報表附註9。

Note<sup>(1)</sup> Details of the calculations of the basic and diluted earnings per share of the Company are set out in note 9 to condensed consolidated financial statements.

附註<sup>(2)</sup> 指銀行貸款及其他借款總額。

Note<sup>(2)</sup> Represented total bank loans and other borrowings.

附註<sup>(3)</sup> 指債務總額除以債務總額加上權益總額的總和。

Note<sup>(3)</sup> Represented total debts divided by the sum of total debts and total equity.

# 管理層討論及分析

## Management Discussion and Analysis

### 業務回顧及分析

#### 概覽

作為塑料管道及管件生產商的國內龍頭企業，本集團一直致力透過全國龐大的銷售網絡向客戶提供種類齊全的塑料管道及管件。本集團的產品廣泛應用於給水，排水，電力通訊，燃氣，農用，地暖和消防等七大領域。為迎合市場需求和發揮協同效應，本集團亦已發展新型家居建材產品，如水暖衛浴、整體廚房、塑鋼門窗等，以實現產品多元化，為利潤增長創造新的拉動力。本集團的總部設於廣東省順德區，擁有覆蓋全國的銷售和生產基地戰略佈局，主要有14個生產基地，分佈於全國11個省份。

#### 市場環境分析

回顧2012年上半年，歐債危機及美國經濟復蘇放緩影響全球投資氣氛，受其影響，中國政府確立謹慎的「穩增長」經濟目標。過去一年，中國政府採用的信用緊縮政策的影響延續至2012年上半年，為塑料管道的整體需求帶來壓力。面對整體經濟環境帶來的挑戰，塑料管道行業發展依然發現機遇處處：「城鎮化」的步伐依舊穩健，保障房建設的力度逐漸加大，水利工程的投資及舊管網改造帶來的塑料管道需求殷切。本集團迎接挑戰，把握機遇，充分發揮本集團在銷售網絡、新產品與技術研發及品牌建設等方面的優勢，細化及完善目標市場，持續實現業務的穩健發展。

於回顧期內，本集團之經營及財務表現穩健。收入為人民幣4,819百萬元，較2011年同期增加人民幣254百萬元或5.6%。截至2012年6月30日止六個月之毛利為人民幣1,248百萬元，較2011年同期增加15.6%。2012年上半年的每股基本盈利則為人民幣0.20元。

### Business Review and Analysis Overview

As a leading domestic manufacturer of plastic pipes and pipe fittings, the Group has been dedicated to the provision of a full range of plastic pipes and pipe fittings to customers via its extensive sales network throughout the nation. The Group's products are broadly used in seven major sectors, namely, water supply, drainage, power supply and telecommunications, gas supply, agriculture, floor heating and fire prevention. To cater to market demands and realise synergies among different segments, the Group has expanded to new segments of home building material products, such as sanitary products, holistic kitchen, and plastic-steel doors and windows, with a view to forging new drivers for profit growth through product diversification. Headquartered in Shunde, Guangdong Province, the Group has built a strategic network of sales outlets and production bases that covers the entire nation, comprising mainly 14 production bases located in 11 provinces of China.

#### Analysis of Market Conditions

Global investment sentiments continued to be affected by the sovereignty debt crisis of the Eurozone and the slowdown of US economic recovery during the first half of 2012, hence the PRC Government opted for a prudent target for economic growth expressed as "stabilised growth." Overall demand for plastic pipes was under pressure, as the impact of the credit tightening policy adopted by the PRC Government last year continued to be felt by the market during the first half of 2012. Despite challenges brought about by the general economic environment, there were nevertheless abundant opportunities for the plastic pipe industry: the "urbanisation" process continued to advance in solid strides, with pressing demand for plastic pipes facilitated by increasing construction of affordable housing, investments in water conservancy and revamping of outdated pipe networks. The Group continued to achieve stable business development as it embraced every challenge and seized every opportunity by capitalising fully on its strengths in terms of sales network, research and development of new products and technologies and brand-building, while refining and optimising its target market segments.

The Group reported stable operating and financial performance for the period under review. Revenue amounted to RMB4,819 million, an increase of RMB254 million or 5.6% over the same period in 2011. Gross profit for the six months ended 30 June 2012 amounted to RMB1,248 million, an increase of 15.6% over the same period in 2011. Basic earnings per share for the first half of 2012 amounted to RMB0.20.

管理層討論及分析(續)

Management Discussion and Analysis (Continued)



## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

##### 業務動向(續)

##### 細化完善銷售網絡 穩固行業龍頭地位

本集團一直專注於塑料管道行業發展，以技術為本、產品為先，早佔市場先機，因而得以迅速建立規模優勢及市場領導地位。多年來本集團運用自身行業龍頭優勢，發揮品牌效應，積極細化及完善銷售網絡，穩固並大力加強包括華南地區在內的各目標地區的市場滲透，為本集團的長遠發展打下銷售網絡基礎。

龐大的銷售網絡是本集團競爭優勢之一，截至2012年6月底止，本集團共有1,300家獨立經銷商。本集團充分利用現有的營銷能力，一方面繼續大力拓展國內銷售網絡，另一方面亦啟動海外市場的拓展步伐。

下表載列截至2012年及2011年6月30日止六個月，按銷售地區劃分的收入詳情：

#### Business Review and Analysis (Continued)

##### Business Development (Continued)

##### *Refining the sales network in a move to reinforce industry leadership*

The Group has been focused on business development in the plastic pipe industry on the back of its proven technologies and products. As a first-mover in the market, the Group has been able to achieve economies of scale and gain market leadership over a relatively short span of time. Over the years, the Group has been actively refining and optimising its sales network, as well as fortifying and strengthening market penetration in various targeted regional markets including Southern China, on the back of its strengths as an industry leader and its brand name advantage. As a result, an extensive sales network has been built to provide a solid foundation for the Group's long-term development.

The Group's extensive sales network constitutes one of its competitive advantages. The Group had 1,300 independent distributors as at the end of June 2012. On the back of its existing marketing ability, the Group has continued to make strong efforts in expanding its domestic sales network, while starting to develop the overseas market.

The table below sets out the breakdown of sales revenue by region for

## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

##### 業務動向(續)

##### *優化定價策略 保持毛利率穩健*

除了針對外部市場環境的變化外，本集團在嚴格控制成本的基礎上，鞏固現有客戶群，並利用本集團的綜合競爭優勢，發展新客戶，令2012年上半年塑料管道及管件的總銷量超過470,000噸，較2011年上半年增加39,000噸，或9.1%。在2012年上半年的競爭環境激烈情況下，本集團具針對性地優化定價策略，成功令PVC產品及非PVC產品的毛利率均保持在合理、穩健的水平。

本集團塑料管道及管件的平均售價由每噸人民幣10,230元減少至每噸人民幣9,840元。塑料管道及管件的平均成本由每噸人民幣7,898元減少至每噸人民幣7,281元。

##### *擴大產品組合 積極開拓新產品*

回顧期內，集團致力優化產品組合，通過產品升級提升盈利能力。本集團擁有極具多元化的產品，並生產應用範圍最全面的塑料管道及管件，產品應用於供水、排水、電力通訊領域的，是集團主要收入來源，佔總塑料管道及管件收入的95.2%。

#### Business Review and Analysis (Continued)

##### Business Development (Continued)

##### *Sound gross profit margin assured by optimised pricing strategy*

The Group sought to fortify its existing customer base in response to changes in the market environment without compromising stringent cost control. Moreover, the Group also succeeded in developing new customers on the back of its integrated competitive advantages, which contributed to a total sales volume of plastic pipes and pipe fittings of

## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

##### 業務動向(續)

##### 擴大產品組合 積極開拓新產品(續)

今年初中國政府明確表示未來將大力扶持環保水務業發展，國務院公佈《國家環境保護十二五規劃》，提出於「十二五規劃」期間，將投放人民幣3.4萬億元於環保項目上；《中央一號文件》亦要求全面加快水利改革發展，十年總投資將達人民幣4萬億元，另外，將進一步鼓勵「以塑代鋼」的實施。各項擴大內需及改善民生的政策，反映中國未來對塑料建設的需求依然十分殷切，為本集團的產品提供穩定的出路。本集團具備豐富的產品組合，向市場提供完善的管道產品及服務，在農村飲水安全系統建設、燃氣供應體系與採暖消費、建材下鄉拉動塑料管材需求升級及中國政府大力投資基建的多項需求下獲益。

下表載列截至2012年及2011年6月30日止六個月，塑料管道及管件收入按產品劃分的詳情：

#### Business Review and Analysis (Continued)

##### Business Development (Continued)

##### Expansion of product portfolio underpinned by active new product development (Continued)

Early in the year, the PRC Government expressly stated its strong intention to stimulate the development of the eco-friendly water conservancy sector in future. According to the “12th FYP of National Environmental Protection” issued by the State Council, it is planned to invest as much as RMB3.4 trillion in environmental projects during the 12th FYP, while the No.1 Circular (中央一號文件) calls for the acceleration of water conservancy reforms on all fronts, supported by an estimated total investment of RMB4 trillion over 10 years. The use of plastics as a substitute for steel will also be further encouraged. The government policies aiming at expanding domestic demand and improving people’s livelihood have suggested that China will have very pressing needs for plastic building materials in the coming years, giving rise to stable demand for the Group’s products. With a plentiful product portfolio, the Group was well-positioned to supply the market with comprehensive pipeline products and services. The Group also benefited from increased demand for plastic pipes facilitated by the construction of rural drinking water security system and central gas supply system, together with heating demand and the requirement for building materials in rural areas, as well as demands from various sources stimulated by the PRC Government’s major infrastructure investments.

The table below sets out the breakdown of revenue from plastic pipes and pipe fittings by product for the six months ended 30 June 2012 and 2011:

|                   |                                     | 2012年<br>2012 |                           | 2011年<br>2011 |                           |
|-------------------|-------------------------------------|---------------|---------------------------|---------------|---------------------------|
|                   |                                     | 人民幣百萬元        | 佔總收入<br>百分比<br>% of total | 人民幣百萬元        | 佔總收入<br>百分比<br>% of total |
|                   |                                     | RMB' million  | revenue                   | RMB' million  | revenue                   |
| 供水                | Water supply                        | 1,806         | 39.0%                     | 1,735         | 39.3%                     |
| 排水                | Drainage                            | 1,755         | 37.9%                     | 1,595         | 36.2%                     |
| 電力供應及通訊           | Power supply and telecommunications | 845           | 18.3%                     | 813           | 18.4%                     |
| 燃氣供應              | Gas supply                          | 55            | 1.2%                      | 49            | 1.1%                      |
| 其它 <sup>(1)</sup> | Others <sup>(1)</sup>               | 168           | 3.6%                      | 219           | 5.0%                      |
| 總計                | Total                               | 4,629         | 100%                      | 4,411         | 100.0%                    |

附註<sup>(1)</sup> 「其他」包括農用、地暖及消防。

Note<sup>(1)</sup> “Others” include agricultural use, floor heating and fire prevention.

## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 業務回顧及分析(續)

##### 業務動向(續)

##### 擴大產品組合 積極開拓新產品(續)

在節能降耗、低碳經濟、減少重複裝修和二次裝修的推動下，精裝房已經日漸成為房地產的開發主流。針對該市場趨勢，本集團積極研發一系列家居建材新產品為房地產開發商、裝修公司等提供優質家居建材產品，並在2012年上半年投入市場。此外，本集團將繼續致力提供塑料管道設計、生產、研發、銷售及售後服務的全面配套服務，以鞏固及提升本集團的整體競爭力。

#### 財務表現回顧

##### 其他收入、收益及利益

2012年上半年的其他收入、收益及利益為人民幣53百萬元，較2011年上半年上升45.1%。這主要是由於出售可供出售投資收益所致。

##### 銷售及分銷成本

2012年上半年的銷售及分銷成本較2011年上半年上升22.4%至人民幣223百萬元，主要是由於支付給銷售人員的薪金及福利、市場推廣相關的費用及銷售額增長導致包裝成本上升所致。

##### 行政開支

2012年上半年的行政開支較2011年上半年增加21.5%至人民幣173百萬元，主要是由於行政人員的薪酬及福利和物業、廠房及設備折舊增加所致。

##### 其他開支

2012年上半年的其他開支較2011年上半年上升17.7%至人民幣103百萬元，主要由於外匯虧損及研發費用增加所致。

#### Business Review and Analysis (Continued)

##### Business Development (Continued)

##### *Expansion of product portfolio underpinned by active new product development (Continued)*

Driven by the call for energy conservation and reduction of consumption, a low carbon economy and the avoidance of duplicate or secondary decoration of housing, fitted-out properties (精裝房) are gradually becoming a mainstay house-building format in property development. In response to this trend, the Group is actively developing a range of novel home building material products with a view to meeting the requirements of property developers and decoration work contractors for quality home building material products. These new products have already been launched during the first half of 2012. Meanwhile, the Group will continue to offer a full range of ancillary services covering the design, manufacture, research and development, sales and after-sales services of plastic pipes, so as to fortify and enhance the Group's overall competitiveness.

#### Review of Financial Performance

##### Other Revenue, Income and Gains

Other revenue, income and gains amounted to RMB53 million for the first half of 2012, representing an increase of 45.1% over the first half of 2011. The increase was primarily attributable to gain on disposal of available-for-sales investments.

##### Selling and Distribution Costs

Selling and distribution costs for the first half of 2012 rose by 22.4% to RMB223 million as compared with the first half of 2011 due to an increase in salaries and benefits paid to sales staff, marketing related expenses and packaging costs from the growth in sales.

##### Administrative Expenses

Administrative expenses for the first half of 2012 rose by 21.5% to RMB173 million as compared with the first half of 2011, primarily due to increase in salaries and benefits of administrative staff and depreciation on property, plant and equipment.

##### Other Expenses

Other expenses for the first half of 2012 rose by 17.7% to RMB103 million as compared with the first half of 2011, primarily due to increase in exchange loss and research and development expenditures.

## 管理層討論及分析(續)

## Management Discussion and Analysis (Continued)

### 財務表現回顧(續)

#### 融資成本

融資成本為人民幣69百萬元，較2011年上半年上升111.2%，主要是來自優先票據的利息增加。

#### 所得稅開支

本集團的實際稅率由2011年上半年的20.3%減至2012年上半年的18.4%，主要是由於2011年的中國企業所得稅過度撥備。這主要是由於增加了一間被確認為「高新技術企業」的附屬公司，其企業所得稅率由25%減至15%的結果。

#### 本公司擁有人應佔溢利

本公司擁有人應佔溢利達人民幣600百萬元，較2011年上半年的人民幣536百萬元上升11.9%。

### 本公司首次公開發售(首次公開發售)所得款項的用途

本公司在2010年6月首次公開發售所得款項扣除相關開支後的淨額約1,860百萬港元(約等於人民幣1,629百萬元)。

直至2012年6月30日，已按日期為2010年6月22日的配發結果公告(「該公告」)動用首次公開發售所得款項淨額約1,642百萬港元。尚未動用餘額已存放於金融機構並將按照該公告所述方式使用。

### 本公司擴展計劃的最新情況

本集團直至2012年6月30日於招股章程「業務 - 生產基地及生產工序」一節所述的生產基地擴展計劃已耗資共人民幣2,610百萬元。本集團擬利用日後營運現金流、股本及債務發行所得款項淨額，以及銀行借貸為擴展計劃融資。到2012年12月底，設計年產能預計在1.65百萬噸至1.75百萬噸範圍內。這預期對本集團沒有重大影響。

### 新持續關連交易

於期內，本集團與廣東聯塑機器就本集團租用物業訂立租賃協議。租賃的主要條款，詳載於2012年4月27日關於持續關連交易的公告。

### Review of Financial Performance (Continued)

#### Finance Costs

Finance costs amounted to RMB69 million, representing an increase of 111.2% as compared with the first half of 2011, primarily due to increase in interest on senior notes.

#### Income Tax Expense

The Group's effective tax rate decreased from 20.3% in the first half of 2011 to 18.4% in the first half of 2012 mainly because the PRC CIT was over provided in 2011. It was mainly attributable to an additional subsidiary being later confirmed as a "High and New Technology Enterprise" and subject to a reduced CIT rate of 15% from 25%.

#### Profit Attributable to Owners of the Company

The profit attributable to owners of the Company amounted to RMB600 million, representing an increase of 11.9% from RMB536 million for the first half of 2011.

### Use of Proceeds from the Company's Initial Public Offering (IPO)

The net proceeds from the Company's IPO in June 2010 after deducting the relevant expenses were approximately HK\$1,860 million (approximately RMB1,629 million equivalent).

Up to 30 June 2012, approximately HK\$1,642 million of the net proceeds from the IPO has been applied in accordance with the Results of Allocation Announcement dated 22 June 2010 (the "Announcement"). The unutilised balance has been deposited with financial institutions and will be applied in the manner as stated in the Announcement.

### Updates on the Status of the Company's Expansion Plans

Up to 30 June 2012, the Group has totally spent RMB2,610 million on its expansion plans, as described in the Prospectus under the section headed "Business – Production Facilities and Production Process". The Group intends to fund the expansion plans from future operating cash flow, net proceeds from equity and debt issuances and banking facilities. The design annual production capacity is expected to be within a range of 1.65 million tonnes to 1.75 million tonnes by the end of December 2012. It is not expected to have material impact on the Group.

### New Continuing Connected Transactions

During the period, the Group entered into a lease agreement with Guangdong Liansu Machinery in relation to the lease of a property by the Group. The principal terms of the lease are set out in detail in the Company's announcement dated 27 April 2012 in relation to the continuing connected transactions.

## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 流動資金、財務資源及資本架構

本集團持續採納審慎的財務政策，實行有效的財務、資金運用和融資中央管理模式，保持了合理的資產負債水平及合適的流動資金。

於2012年6月30日，本集團的債務總額約為人民幣1,932百萬元(2011年12月31日：人民幣1,745百萬元)。其中約1.6%以人民幣計值、83.2%以美元計值而餘下15.2%則以港元計值。除了於2016年到期的約2.59億美元7.875%利率優先票據外，本集團的借款按浮息計息，年息介乎2.5%至5.4%，餘下到期期間為一年內。

於2012年6月30日，本集團的流動資產及流動負債分別約為人民幣4,542百萬元及人民幣1,394百萬元。本集團的流動比率(即流動資產除以流動負債的比率)及速動比率(即流動資產減存貨再除以流動負債的比率)從2011年12月31日的4.36及3.11分別降至3.26及2.17。本集團的權益總額增至約人民幣5,336百萬元(2011年12月31日：人民幣4,987百萬元)。由於期

## 管理層討論及分析(續)

## Management Discussion and Analysis (Continued)

### 或然負債

於2012年6月30日，本集團概無重大或然負債。

### 報告期後事項

於2012年6月30日後並無發生重大事項。

### 人力資源

於2012年6月30日，本集團共聘用約7,000名僱員，包括董事在內。期內的員工成本總額為人民幣159百萬元。僱員根據其工作表現、專業經驗及現行行業慣例支薪。本集團亦為其僱員跟據相關法律及法規支付法定的退休金計劃供款。

### 展望

縱然歐債危機、中國及美國經濟放緩，影響塑料管道的整體需求；但是隨著中國工業化、城鎮化、信息化深入發展，內需進一步擴大，保障性住房、城鎮基礎設施和新農村建設等重大工程繼續實施，對塑料管道及管件產品的需求將穩步發展。本集團對2012年下半年的業務健康平穩發展充滿信心。本集團將會充分發揮自身優勢和良好的整合能力，堅定不移的提升本集團的綜合競爭能力，促進市場銷售策劃，進一步鞏固及加強本集團的行業市場地位及價值。

本集團將通過以下三大發展策略推動業務持續發展：

1. 拓展全國銷售網絡，走向國際：未來本集團將繼續積極拓展銷售網絡，細化目標市場，並因應市場變化擬定下一輪的戰略銷售佈局。除了繼續鞏固本集團的主要市場 - 華南地區外，亦會積極拓展華南地區以外的銷售市場。在增加銷售網點數量的同時，加強營銷力度，進一步提升品牌知名度，從而進一步鞏固客戶基礎，以提高市場份額。

### Contingent Liabilities

As at 30 June 2012, the Group did not have any significant contingent liabilities.

### Events after the Reporting Period

No significant event took place subsequent to 30 June 2012.

### Human Resources

As at 30 June 2012, the Group employed a total of approximately 7,000 employees including directors. Total staff costs were RMB159 million for the period. Employees are remunerated based on their work performance, professional experience and the prevailing industry practice. The Group also makes contributions to the statutory pension scheme for its employees in accordance with the relevant laws and regulations.

### Prospects

While the overall demand for plastic pipes has been affected by the sovereignty debt crisis of the Eurozone and the economic slowdown of China and US, but stable growth in the demand for plastic pipes is still expected given further advancement of China's industrialisation, urbanisation and informatisation, further expansion of domestic demand and ongoing implementation of major construction projects in affordable housing, urban infrastructure and new agricultural villages, etc. The Group is fully confident that it will enjoy sound and stable business development in the second half of 2012. The Group will look for further reinforcement and enhancement of its market position and value by capitalising fully on its inherent strengths and sound capability to consolidate as it continues to augment its integrated competitive strengths in a resolute manner, while seeking improvements in areas such as marketing planning.

The Group intends to drive sustainable business development with three major strategies as follows:

1. Expanding the nationwide sales network and tapping the international market: In future, the Group will continue to expand its sales network in a vigorous manner, seeking to refine its target market segments and determine the strategic distribution of sales channels for the next phase to cater to market changes. In addition to consolidating its position in Southern China, the major geographic market, the Group will also make aggressive moves to increase market share elsewhere. While pursuing organic growth of the network of sales outlets, the Group will also increase its marketing efforts in order to further enhance its brand recognition and customer base, with a view to new gains in market share.

## 管理層討論及分析(續)

### Management Discussion and Analysis (Continued)

#### 展望(續)

2. 持續有序地擴充產能，以滿足市場需求：隨著中國城市化進程與各項農業，水利政策的實行，中國塑料管道行業在未來仍然維持持續發展。本集團將通過新一輪擴張產能計劃以滿足市場需求。除了陝西新生產基地將於今年如期投產外，本集團已在茂名、海南、雲南及山東購買土地籌建新生產基地。
3. 新產品開發：本集團將繼續研發，提高生產效率，降低生產成本，改善產品功能，並適時推出新型家居建材產品如水暖衛浴，整體廚房，塑鋼門窗，以求提供更加多元化產品，並使其成為未來新的盈利增長點，以繼續鞏固本集團的整體競爭力。

憑藉多年穩固的中國塑料管道行業的龍頭地位，未來本集團將會繼續以穩固扎實的經營理念及出類拔萃的創新開發能力，繼續拓展市場份額，保持強大的市場競爭力，為股東創造更大價值。

#### Prospects (Continued)

2. Ongoing orderly expansion of production capacity to meet market demands: Given China's ongoing urbanisation and the implementation of various policies in agricultural development and water conservancy, China's plastic pipe industry is expected to sustain ongoing growth in future. The Group will implement the new phase of capacity expansion plan to ensure that the market demands are being met. The Group has acquired sites in Maoming, Hainan, Yunnan and Shandong for the construction of new production bases in addition to the scheduled commission of its new production base in Shaanxi later this year.
3. New product development: The Group will continue to emphasise its research and development with a view to increasing production efficiency, lowering production costs and improving the functional aspects of products. The Group will continue to launch, at opportune times, novel home building material products such as sanitary products, holistic kitchen and plastic-steel doors and windows, so as to create future new drivers for profit growth and strengthen the overall competitiveness through further product diversification.

On the back of the leadership built up over the years in China's plastic pipe industry, the Group will continue to strive for new market share and position itself strongly in the market to develop greater shareholders' value, underpinned by its solid business philosophy and outstanding abilities in product innovation and development.

# 企業管治及其他資料

## Corporate Governance and Other Information

### 董事及行政總裁於股份、相關股份及債權證的權益及淡倉

於2012年6月30日，根據證券及期貨條例第352條須於本公司存置的登記冊中記錄，或根據標準守則須通知本公司及聯交所，本公司董事及行政總裁於本公司或其任何相聯法團（證券及期貨條例第XV部內的定義）的股份、相關股份及債權證中擁有權益及淡倉如下：

### Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 30 June 2012, the interests and short positions of the directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of SFO) as recorded in the register to be kept by the Company pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

| 姓名                         | 身份                                                                      | 持有的已發行<br>普通股數目 <sup>(1)</sup>                             | 根據購股權<br>獲行使時<br>將予配發的<br>相關股份數目 <sup>(1)</sup><br>Number of<br>underlying<br>shares to be<br>allotted upon<br>exercise of<br>share options <sup>(1)</sup> | 佔本公司<br>已發行股本<br>的百分比 |
|----------------------------|-------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| Name                       | Capacity                                                                | Number of<br>issued ordinary<br>shares held <sup>(1)</sup> | Percentage of<br>the issued<br>share capital of<br>the Company                                                                                             |                       |
| 黃聯禧先生<br>Mr. Wong Luen Hei | 由受控法團持有 <sup>(2)</sup><br>Held by controlled corporation <sup>(2)</sup> | 2,112,229,000 (L)                                          | –                                                                                                                                                          | 70.15%                |
|                            | 由配偶持有 <sup>(3)</sup><br>Held by spouse <sup>(3)</sup>                   | 384,800 (L)                                                | 1,923,200 (L)                                                                                                                                              | 0.08%                 |
|                            |                                                                         | 2,112,613,800 (L)                                          | 1,923,200 (L)                                                                                                                                              | 70.23%                |
| 左笑萍女士<br>Ms. Zuo Xiaoping  | 由配偶持有 <sup>(2)</sup><br>Held by spouse <sup>(2)</sup>                   | 2,112,229,000 (L)                                          | –                                                                                                                                                          | 70.15%                |
|                            | 實益擁有人 <sup>(3)</sup><br>Beneficial owner <sup>(3)</sup>                 | 384,800 (L)                                                | 1,923,200 (L)                                                                                                                                              | 0.08%                 |
|                            |                                                                         | 2,112,613,800 (L)                                          | 1,923,200 (L)                                                                                                                                              | 70.23%                |
| 孔兆聰先生<br>Mr. Kong Zhaocong | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 2,308,000 (L)                                                                                                                                              | 0.08%                 |
| 賴志強先生<br>Mr. Lai Zhiqiang  | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 2,008,000 (L)                                                                                                                                              | 0.07%                 |
| 林少全博士<br>Dr. Lin Shaoquan  | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 1,927,000 (L)                                                                                                                                              | 0.06%                 |
| 陳國南先生<br>Mr. Chen Guonan   | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 1,927,000 (L)                                                                                                                                              | 0.06%                 |
| 黃貴榮先生<br>Mr. Huang Guirong | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 1,927,000 (L)                                                                                                                                              | 0.06%                 |
| 羅建峰先生<br>Mr. Luo Jianfeng  | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 1,927,000 (L)                                                                                                                                              | 0.06%                 |
| 林德緯先生<br>Mr. Lin Dewei     | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 692,000 (L)                                                                                                                                                | 0.02%                 |
| 左滿倫先生<br>Mr. Zuo Manlun    | 實益擁有人 <sup>(4)</sup><br>Beneficial owner <sup>(4)</sup>                 | –                                                          | 3,842,000 (L)                                                                                                                                              | 0.13%                 |

董事及行政總裁於股份、相關股份及債權證的權益及淡倉(續)

附註：

1. 字母“L”指該人士於該等證券的好倉。
2. 該本公司股份由New Fortune所持有，該公司由黃聯禧先生（「黃先生」）全資擁有。左笑萍女士為黃先生的配偶，因此根據證券及期貨條例，左笑萍女士被視為於黃先生擁有的所有本公司股份中擁有權益。
3. 左笑萍女士直接持有本公司的384,800股股份及根據本公司採納於2010年5月14日起生效的首次公開發售前購股權計劃（「首次公開發售前購股權計劃」）獲授購股權，行使該購股權後本公司的1,923,200股股份（每股行使價1.82港元）將發行予左笑萍女士。黃先生為左笑萍女士的配偶，因此根據證券及期貨條例，黃先生被視為於左笑萍女士擁有的所有本公司股份中擁有權益。
4. 所有其他董事的權益指彼等根據首次公開發售前購股權計劃獲授每股行使價1.82港元的購股權數目行使後所發行的股份。

除上文所披露者外，於2012年6月30日，本公司董事及行政總裁概無於本公司或其相聯法團的股份、相關股份及債權證中擁有任何權益或淡倉，或根據證券及期貨條例第352條須載於登記冊，或根據標準守則須知會本公司及聯交所的權益或淡倉。

Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures (Continued)

Notes:

1. The letter “L” denotes the person's long position in such securities.
2. These shares of the Company are held by New Fortune, which is wholly-owned by Mr. Wong Luen Hei (“Mr. Wong”). Ms. Zuo Xiaoping is the spouse of Mr. Wong, and therefore Ms. Zuo Xiaoping is deemed to be interested in all the shares of the Company in which Mr. Wong is interested by virtue of the SFO.
3. Ms. Zuo Xiaoping is directly holding of 384,800 shares of the Company and was granted with options to subscribe for 1,923,200 shares of the Company with an exercise price of HK\$1.82 per share under the Pre-IPO share option scheme (“Pre-IPO Share Option Scheme”) adopted by the Company with effect from 14 May 2010. Mr. Wong is the spouse of Ms. Zuo Xiaoping, and therefore Mr. Wong is deemed to be interested in all the shares of the Company in which Ms. Zuo Xiaoping is interested by virtue of the SFO.
4. All other directors' interests represent the number of shares to be issued upon the exercise in full of the options granted to them with an exercise price of HK\$1.82 per share under the Pre-IPO Share Option Scheme.

Save as disclosed above, as at 30 June 2012, none of the directors, chief executive of the Company had any interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations that was required to be recorded pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## 主要股東的權益及淡倉

於2012年6月30日，於本公司股份或相關股份中擁有根據證券及期貨條例第336條須予存置的登記冊中登記的權益及淡倉的人士(本公司董事及行政總裁除外)：

## Interests and Short Positions of Substantial Shareholders

As at 30 June 2012, the following persons (other than a director or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

| 股東名稱                | 身份                                                      | 持有的已發行<br>普通股數目 <sup>(1)</sup>                            | 佔本公司<br>已發行股本<br>的百分比<br>Percentage of<br>the issued<br>share capital<br>of the Compan |
|---------------------|---------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------------------------------------------|
| Name of shareholder | Capacit                                                 | Number of<br>issued ordinar<br>shares held <sup>(1)</sup> | Percentage of<br>the issued<br>share capital<br>of the Compan                          |
| New Fortune         | 實益擁有人 <sup>(2)</sup><br>Beneficial owner <sup>(2)</sup> | 2,112,229,000 (L)                                         | 70.15%                                                                                 |

附註：

1. 字母「L」

Notes:

- The letter "L" denotes the person's long position in such securities.
- Mr. Wong is the ultimate beneficial owner of New Fortune. Under Part XV of the SFO, Mr. Wong is deemed to have an interest in these shares, as disclosed in the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above.

The above shares were the same shares as set out under the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above. Save as disclosed above, as at 30 June 2012, the directors of the Company were not aware of any person or corporation (other than the directors and chief executive of the Company) who had any interests or short positions in any shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO.

## 購股權計劃

本公司已於2010年5月14日採納兩項購股權計劃，據此本公司有權於首次公開發售前及後授出購股權。兩項購股權計劃的詳情如下：

### 1. 購股權計劃

本公司股東於2010年5月14日決議有條件批准一項購股權計劃「購股權計劃」，而該項購股權計劃的條款摘要於招股章程內披露。本公司於期內並無根據購股權計劃授出、行使或註銷任何購股權，於2012年6月30日根據購股權計劃亦無流通在外的購股權。

### 2. 首次公開發售前購股權計劃

#### (a) 條款概要

股東根據日期為2010年5月14日的股東書面決議案批准的首次公開發售前購股權計劃旨在給予僱員於本公司擁有個人股權的機會，並有助激勵僱員優化其於本集團的未來表現及效益及／或獎勵彼等過往作出的貢獻，從而吸納、挽留或維持對本集團的業績、增長或成功有重要貢獻的僱員。

首次公開發售前購股權計劃的主要條款，詳載於2011年年報第85至87頁。

#### (b) 已授出但尚未行使的購股權

根據首次公開發售前購股權計劃的所有購股權均於2010年5月21日由每名承授人支付1港元的代價授出。期內，除以下購股權被行使及失效沒收外，概無購股權根據首次公開發售前購股權計劃獲授出或被註銷。

## Share Option Schemes

The Company has adopted two share option schemes on 14 May 2010, pursuant to which the Company is entitled to grant options prior to and after the IPO. The details of both share option schemes are as follows:

### 1. Share option scheme

A share option scheme (the "Share Option Scheme") was conditionally approved by resolutions of the Company's shareholders on 14 May 2010 and the summary of terms of such Share Option Scheme are disclosed in the Prospectus. No share options were granted, exercised or cancelled by the Company under the Share Option Scheme during the period and there were no outstanding share options under the Share Option Scheme as at 30 June 2012.

### 2. Pre-IPO Share Option Scheme

#### (a) Summary of terms

The purpose of the Pre-IPO Share Option Scheme, approved by the shareholders pursuant to the written resolutions of the shareholders dated 14 May 2010, is to give employees an opportunity to have a personal stake in the Company and help motivate them to optimise their future performance and efficiency to the Group and/or to reward them for their past contributions, to attract and retain or otherwise maintain on-going relationships with such employees who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group.

The principal terms of the Pre-IPO Share Option Scheme are set out in detail in our 2011 Annual Report at pages 85 to 87.

#### (b) Outstanding options granted

## 企業管治及其他資料(續)

### Corporate Governance and Other Information (Continued)

#### 購股權計劃(續)

##### 2. 首次公開發售前購股權計劃(續)

###### (b) 已授出但尚未行使的購股權(續)

截至2012年6月30日止六個月，首次公開發售前購股權變動詳情如下：

#### Share Option Schemes (Continued)

##### 2. Pre-IPO Share Option Scheme (Continued)

###### (b) Outstanding options granted (Continued)

Details of the movement of the Pre-IPO Share Options during the six months ended 30 June 2012 were as follows:

| 參與者姓名<br>或類別                                  | 授出日期 <sup>(1)</sup>          | 購股權<br>可行使期 <sup>(1)</sup>              | 行使價港元               | 於01/01/2012<br>尚未行使          | 購股權數目<br>Number of options                 |                                                              |  | 於30/06/2012<br>尚未行使          |
|-----------------------------------------------|------------------------------|-----------------------------------------|---------------------|------------------------------|--------------------------------------------|--------------------------------------------------------------|--|------------------------------|
|                                               |                              |                                         |                     |                              | 於期內<br>行使 <sup>(4)</sup>                   | 於期內<br>失效 沒收<br>Lapsed/<br>forfeited<br>during<br>the period |  |                              |
| Name or category of participant               | Date of grant <sup>(1)</sup> | Option period <sup>(1)</sup>            | Exercise price HK\$ | Outstanding as at 01/01/2012 | Exercised during the period <sup>(4)</sup> |                                                              |  | Outstanding as at 30/06/2012 |
| <b>行政總裁</b>                                   |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| <b>Chief Executive</b>                        |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| 左滿倫先生<br>Mr. Zuo Manlun                       | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 3,842,000                    | —                                          | —                                                            |  | 3,842,000                    |
| <b>董事</b>                                     |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| <b>Directors</b>                              |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| 左笑萍女士<br>Ms. Zuo Xiaoping                     | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 2,308,000                    | (384,800)                                  | —                                                            |  | 1,923,200                    |
| 孔兆聰先生<br>Mr. Kong Zhaocong                    | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 2,308,000                    | —                                          | —                                                            |  | 2,308,000                    |
| 賴志強先生<br>Mr. Lai Zhiqiang                     | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 2,008,000                    | —                                          | —                                                            |  | 2,008,000                    |
| 林少全博士<br>Dr. Lin Shaoquan                     | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 1,927,000                    | —                                          | —                                                            |  | 1,927,000                    |
| 陳國南先生<br>Mr. Chen Guonan                      | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 1,927,000                    | —                                          | —                                                            |  | 1,927,000                    |
| 黃貴榮先生<br>Mr. Huang Guirong                    | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 1,927,000                    | —                                          | —                                                            |  | 1,927,000                    |
| 羅建峰先生<br>Mr. Luo Jianfeng                     | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 1,927,000                    | —                                          | —                                                            |  | 1,927,000                    |
| 林德緯先生<br>Mr. Lin Dewei                        | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 692,000                      | —                                          | —                                                            |  | 692,000                      |
| <b>董事小計</b>                                   |                              |                                         |                     | 15,024,000                   | (384,800)                                  | —                                                            |  | 14,639,200                   |
| <b>Subtotal directors</b>                     |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| <b>董事及行政總裁小計</b>                              |                              |                                         |                     | 18,866,000                   | (384,800)                                  | —                                                            |  | 18,481,200                   |
| <b>Subtotal directors and chief executive</b> |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| <b>僱員<sup>(2)</sup></b>                       |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| <b>Employees<sup>(2)</sup></b>                |                              |                                         |                     |                              |                                            |                                                              |  |                              |
| 合共<br>In aggregate                            | 21/05/2010                   | 23/06/2011 to 22/06/2014 <sup>(3)</sup> | 1.82                | 88,357,800                   | (4,620,700)                                | (1,007,750)                                                  |  | 82,729,350                   |
| <b>總計</b>                                     |                              |                                         |                     | 107,223,800                  | (5,005,500)                                | (1,007,750)                                                  |  | 101,210,550                  |
| <b>Total</b>                                  |                              |                                         |                     |                              |                                            |                                                              |  |                              |

## Share Option Schemes (Continued)

### 2. Pre-IPO Share Option Scheme (Continued)

#### (b) Outstanding options granted (Continued)

Notes:

1. All dates are shown in the format of day/month/year.
2. None of such grantees is a connected person of the Company.
3. The options are exercisable from 23 June 2011 to 22 June 2014 (both days inclusive) subject to the following vesting periods:
  - (i) up to 25% of the options commencing on 23 June 2011;
  - (ii) up to 60% of the options (including the options not





**To the board of directors of China Liansu Group Holdings Limited**  
*(Incorporated in Cayman Islands with limited liability)*

**Introduction**

We have reviewed the accompanying condensed consolidated financial statements of China Liansu Group Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 23 to 55, which comprise the condensed consolidated statement of financial position as at 30 June 2012, the condensed consolidated statements of comprehensive income, changes in equity and cash flows for the six months then ended and explanatory notes. The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited require the preparation of a report on financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants.

The directors are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

**Scope of review**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## 簡明綜合財務報表的審閱報告(續)

### Report on Review of Condensed Consolidated Financial Statements (Continued)

#### 結論

根據本行的審閱工作，本行並沒有注意到任何事項，令本行相信簡明綜合財務報表在所有重大方面未有根據香港會計準則第34號編製。

#### Conclusion

Base on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

安永會計師事務所

執業會計師

香港

中環

添美道1號

中信大廈22樓

2012年8月20日

**Ernst & Young**

*Certified Public Accountants*

22nd Floor

CITIC Tower

1 Tim Mei Avenue, Central

Hong Kong

20 August 2012



簡明綜合全面收益表(續)

Condensed Consolidated Statement of Comprehensive Income (Continued)

|               |                                                                 | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|---------------|-----------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|               |                                                                 | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
|               | 附註<br>Note                                                      |                                                            |                                                            |
| 以下應佔期內溢利：     | Profit for the period attributable to                           |                                                            |                                                            |
| 本公司擁有人        | Owners of the Company                                           | 600,185                                                    | 535,752                                                    |
| 非控制權益         | Non-controlling interests                                       | (2,280)                                                    | —                                                          |
|               |                                                                 | <u>597,905</u>                                             | <u>535,752</u>                                             |
| 以下應佔期內全面收益總額： | Total comprehensive income for the period                       |                                                            |                                                            |
| 本公司擁有人        | attributable to Owners of the Company                           | 614,519                                                    | 525,289                                                    |
| 非控制權益         | Non-controlling interests                                       | (2,280)                                                    | —                                                          |
|               |                                                                 | <u>612,239</u>                                             | <u>525,289</u>                                             |
| 本公司擁有人應佔每股盈利  | <b>EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY</b> |                                                            |                                                            |
| 基本            | Basic                                                           | 人民幣0.20元<br>RMB0.20                                        | 人民幣0.18元<br>RMB0.18                                        |
| 攤薄            | Diluted                                                         | 人民幣0.20元<br>RMB0.20                                        | 人民幣0.17元<br>RMB0.17                                        |

# 簡明綜合財務狀況表

## Condensed Consolidated Statement of Financial Position

2012年6月30日  
30 June 2012

|                         |                                                                          |    | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|-------------------------|--------------------------------------------------------------------------|----|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 非流動資產                   | NON-CURRENT ASSETS                                                       |    |                                                                                          |                                                                                            |
| 物業、廠房及設備                | Property, plant and equipment                                            | 10 | 2,859,384                                                                                | 2,470,759                                                                                  |
| 預付土地租賃款                 | Prepaid land lease payments                                              |    | 655,827                                                                                  | 356,065                                                                                    |
| 其他無形資產                  | Other intangible assets                                                  |    | 2,926                                                                                    | 2,799                                                                                      |
| 購買土地、物業、廠房及<br>設備所支付的按金 | Deposits paid for the purchase of land, property,<br>plant and equipment |    | 338,052                                                                                  | 291,672                                                                                    |
| 於一間共同控制實體的投資            | Investment in a jointly-controlled entity                                |    | 5,087                                                                                    | 4,971                                                                                      |
| 持有至到期投資                 | Held-to-maturity investments                                             | 11 | 58,879                                                                                   | –                                                                                          |
| 可供出售投資                  | Available-for-sale investments                                           |    |                                                                                          | 156,508                                                                                    |
| 遞延稅項資產                  | Deferred tax assets                                                      |    | 2,607                                                                                    | 2,112                                                                                      |
| 非流動資產總額                 | Total non-current assets                                                 |    | 3,922,762                                                                                | 3,284,886                                                                                  |
| 流動資產                    | CURRENT ASSETS                                                           |    |                                                                                          |                                                                                            |
| 存貨                      | Inventories                                                              |    | 1,512,243                                                                                | 1,294,018                                                                                  |
| 貿易應收款項及票據               | Trade and bills receivables                                              | 12 | 900,970                                                                                  | 748,358                                                                                    |
| 預付款、按金及其他應收款項           | Prepayments, deposits and other receivables                              | 13 | 403,708                                                                                  | 347,632                                                                                    |
| 現金及銀行存款                 | Cash and bank deposits                                                   | 14 | 1,724,897                                                                                | 2,116,641                                                                                  |
| 流動資產總額                  | Total current assets                                                     |    | 4,541,818                                                                                | 4,506,649                                                                                  |
| 流動負債                    | CURRENT LIABILITIES                                                      |    |                                                                                          |                                                                                            |
| 貿易應付款項及票據               | Trade and bills payables                                                 | 15 | 383,985                                                                                  | 191,314                                                                                    |
| 其他應付款項及應計費用             | Other payables and accruals                                              | 16 | 622,229                                                                                  | 657,447                                                                                    |
| 銀行貸款及其他借款               | Bank loans and other borrowings                                          | 17 | 324,679                                                                                  | 70,004                                                                                     |
| 應付稅項                    | Tax payable                                                              |    | 62,613                                                                                   | 114,426                                                                                    |
| 流動負債總額                  | Total current liabilities                                                |    | 1,393,506                                                                                | 1,033,191                                                                                  |
| 流動資產淨額                  | NET CURRENT ASSETS                                                       |    | 3,148,312                                                                                | 3,473,458                                                                                  |
| 資產總額減流動負債               | TOTAL ASSETS LESS CURRENT LIABILITIES                                    |    | 7,071,074                                                                                | 6,758,344                                                                                  |

簡明綜合財務狀況表(續)

Condensed Consolidated Statement of Financial Position (Continued)

|            |                                                    | 附註<br>Notes | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|------------|----------------------------------------------------|-------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 非流動負債      | <b>NON-CURRENT LIABILITIES</b>                     |             |                                                                                          |                                                                                            |
| 銀行貸款及其他借款  | Bank loans and other borrowings                    | 17          | 1,607,654                                                                                | 1,674,704                                                                                  |
| 遞延稅項負債     | Deferred tax liabilities                           |             | 104,465                                                                                  | 72,673                                                                                     |
| 遞延收益       | Deferred income                                    |             | 23,089                                                                                   | 23,602                                                                                     |
| 非流動負債總額    | Total non-current liabilities                      |             | 1,735,208                                                                                | 1,770,979                                                                                  |
| 資產淨值       | Net assets                                         |             | 5,335,866                                                                                | 4,987,365                                                                                  |
| 權益         | <b>EQUITY</b>                                      |             |                                                                                          |                                                                                            |
| 本公司擁有人應佔權益 | <b>Equity attributable to owners of the Compan</b> |             |                                                                                          |                                                                                            |
| 已發行股本      | Issued capital                                     | 18          | 131,741                                                                                  | 131,537                                                                                    |
| 儲備         | Reserves                                           |             | 5,197,407                                                                                | 4,855,438                                                                                  |
|            |                                                    |             | 5,329,148                                                                                | 4,986,975                                                                                  |
| 非控制權益      | <b>Non-controlling interests</b>                   |             | 6,718                                                                                    | 390                                                                                        |
| 權益總額       | Total equity                                       |             | 5,335,866                                                                                | 4,987,365                                                                                  |

黃聯禧  
Wong Luen Hei  
董事  
Director

羅建峰  
Luo Jianfeng  
董事  
Director

# 簡明綜合權益變動表

## Condensed Consolidated Statement of Changes in Equity

截至2012年6月30日止六個月  
Six months ended 30 June 2012

|                       |                                                                | 本公司擁有人應佔<br>Attributable to owners of the Compan |                                              |                                                                               |                                                                              |                                                         |                                               |                                                                                                      |                                                                      |                                                 |                                 |                                                               |                                            |
|-----------------------|----------------------------------------------------------------|--------------------------------------------------|----------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------------------------------------------------------|-----------------------------------------------|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------|---------------------------------|---------------------------------------------------------------|--------------------------------------------|
|                       |                                                                | 已發行股本<br>Issued<br>capital<br>人民幣千元<br>RMB'000   | 股份溢價<br>Share<br>premium<br>人民幣千元<br>RMB'000 | 法定儲備 <sup>(a)</sup><br>Statutor<br>reserve <sup>(a)</sup><br>人民幣千元<br>RMB'000 | 資本儲備 <sup>(b)</sup><br>Capital<br>reserve <sup>(b)</sup><br>人民幣千元<br>RMB'000 | 購股權儲備<br>Share<br>option<br>reserve<br>人民幣千元<br>RMB'000 | 合併儲備<br>Merger<br>reserve<br>人民幣千元<br>RMB'000 | 可供出售<br>投資重估儲備<br>Available-<br>for-sale<br>investment<br>revaluation<br>reserve<br>人民幣千元<br>RMB'000 | 匯兌<br>波動儲備<br>Exchange<br>fluctuation<br>reserve<br>人民幣千元<br>RMB'000 | 保留溢利<br>Retained<br>profits<br>人民幣千元<br>RMB'000 | 總計<br>Total<br>人民幣千元<br>RMB'000 | 非控制權益<br>Non-<br>controlling<br>interests<br>人民幣千元<br>RMB'000 | 權益總額<br>Total<br>equit<br>人民幣千元<br>RMB'000 |
| 於2012年1月1日<br>(經審核)   | At 1 January 2012<br>(Audited)                                 | 131,537                                          | 1,683,990                                    | 412,962                                                                       | 31,645                                                                       | 72,404                                                  | 5,515                                         | (20,022)                                                                                             | 20,595                                                               | 2,648,349                                       | 4,986,975                       | 390                                                           | 4,987,365                                  |
| 期內溢利                  | Profit for the period                                          |                                                  |                                              |                                                                               |                                                                              |                                                         |                                               |                                                                                                      |                                                                      | 600,185                                         | 600,185                         | (2,280)                                                       | 597,905                                    |
| 期內其他全面收益              | Other comprehensive income<br>for the period                   |                                                  |                                              |                                                                               |                                                                              |                                                         |                                               | 20,022                                                                                               | (5,688)                                                              |                                                 | 14,334                          |                                                               | 14,334                                     |
| 期內全面收益總額              | Total comprehensive income<br>for the period                   |                                                  |                                              |                                                                               |                                                                              |                                                         |                                               | 20,022                                                                                               | (5,688)                                                              | 600,185                                         | 614,519                         | (2,280)                                                       | 612,239                                    |
| 發行股份                  | Issue of shares                                                | 204                                              | 11,601                                       |                                                                               |                                                                              | (4,409)                                                 |                                               |                                                                                                      |                                                                      |                                                 | 7,396                           |                                                               | 7,396                                      |
| 非控制權益出資               | Capital contribution from<br>non-controlling interests         |                                                  |                                              |                                                                               |                                                                              |                                                         |                                               |                                                                                                      |                                                                      |                                                 |                                 | 8,608                                                         | 8,608                                      |
| 以股權結算的購股權<br>安排       | Equity-settled share option<br>arrangements                    |                                                  |                                              |                                                                               |                                                                              | 14,092                                                  |                                               |                                                                                                      |                                                                      |                                                 | 14,092                          |                                                               | 14,092                                     |
| 確認向擁有人分派的股息<br>(附註8)  | Dividends recognised as<br>distributions to owners<br>(note 8) |                                                  |                                              |                                                                               |                                                                              |                                                         |                                               |                                                                                                      |                                                                      | (293,834)                                       | (293,834)                       |                                                               | (293,834)                                  |
| 轉撥至法定儲備               | Appropriation to statutory<br>reserve                          |                                                  |                                              | 394                                                                           |                                                                              |                                                         |                                               |                                                                                                      |                                                                      | (394)                                           |                                 |                                                               |                                            |
| 於2012年6月30日<br>(未經審核) | At 30 June 2012<br>(Unaudited)                                 | 131,741                                          | 1,695,591*                                   | 413,356*                                                                      | 31,645*                                                                      | 82,087*                                                 | 5,515*                                        |                                                                                                      | 14,907*                                                              | 2,954,306*                                      | 5,329,148                       | 6,718                                                         | 5,335,866                                  |

\* 該等儲備賬包括於2012年6月30日簡明綜合財務狀況表中綜合儲備人民幣5,197,407,000元。

\* These reserve accounts comprise the consolidated reserves of RMB5,197,407,000 in the condensed consolidated statement of financial position as at 30 June 2012.

# 簡明綜合權益變動表(續)

## Condensed Consolidated Statement of Changes in Equity (Continued)

|                       |                                                         | 本公司擁有人應佔<br>Attributable to owners of the Company |                       |                                                         |                                                       |                               |                        |                                                                     |                                            |                          |                                    |                      |           |
|-----------------------|---------------------------------------------------------|---------------------------------------------------|-----------------------|---------------------------------------------------------|-------------------------------------------------------|-------------------------------|------------------------|---------------------------------------------------------------------|--------------------------------------------|--------------------------|------------------------------------|----------------------|-----------|
|                       |                                                         | 已發行股本<br>Issued capital                           | 股份溢價<br>Share premium | 法定儲備 <sup>(a)</sup><br>Statutory reserve <sup>(a)</sup> | 資本儲備 <sup>(b)</sup><br>Capital reserve <sup>(b)</sup> | 購股權儲備<br>Share option reserve | 合併儲備<br>Merger reserve | 可供出售<br>投資重估儲備<br>Available-for-sale investment revaluation reserve | 匯兌<br>波動儲備<br>Exchange fluctuation reserve | 保留溢利<br>Retained profits | 非控制權益<br>Non-controlling interests | 權益總額<br>Total equity |           |
|                       |                                                         | 人民幣千元<br>RMB'000                                  | 人民幣千元<br>RMB'000      | 人民幣千元<br>RMB'000                                        | 人民幣千元<br>RMB'000                                      | 人民幣千元<br>RMB'000              | 人民幣千元<br>RMB'000       | 人民幣千元<br>RMB'000                                                    | 人民幣千元<br>RMB'000                           | 人民幣千元<br>RMB'000         | 人民幣千元<br>RMB'000                   | 人民幣千元<br>RMB'000     |           |
| 於2011年1月1日<br>(經審核)   | At 1 January 2011<br>(Audited)                          | 131,297                                           | 1,673,604             | 274,420                                                 | 31,645                                                | 35,891                        | 5,515                  | –                                                                   | 22,920                                     | 1,829,159                | 4,004,451                          | –                    | 4,004,451 |
| 期內溢利                  | Profit for the period                                   | –                                                 | –                     | –                                                       | –                                                     | –                             | –                      | –                                                                   | –                                          | 535,752                  | 535,752                            | –                    | 535,752   |
| 期內其他全面虧損              | Other comprehensive loss for the period                 | –                                                 | –                     | –                                                       | –                                                     | –                             | –                      | –                                                                   | (10,463)                                   | –                        | (10,463)                           | –                    | (10,463)  |
| 期內全面收益總額              | Total comprehensive income for the period               | –                                                 | –                     | –                                                       | –                                                     | –                             | –                      | –                                                                   | (10,463)                                   | 535,752                  | 525,289                            | –                    | 525,289   |
| 發行股份                  | Issue of shares                                         | 133                                               | 7,560                 | –                                                       | –                                                     | (2,866)                       | –                      | –                                                                   | –                                          | –                        | 4,827                              | –                    | 4,827     |
| 以股權結算的購股權安排           | Equity-settled share option arrangements                | –                                                 | –                     | –                                                       | –                                                     | 27,072                        | –                      | –                                                                   | –                                          | –                        | 27,072                             | –                    | 27,072    |
| 確認向擁有人分派的股息<br>(附註8)  | Dividends recognised as distribution to owners (note 8) | –                                                 | –                     | –                                                       | –                                                     | –                             | –                      | –                                                                   | –                                          | (303,026)                | (303,026)                          | –                    | (303,026) |
| 轉撥至法定儲備               | Appropriation to statutory reserve                      | –                                                 | –                     | 1,159                                                   | –                                                     | –                             | –                      | –                                                                   | –                                          | (1,159)                  | –                                  | –                    | –         |
| 於2011年6月30日<br>(未經審核) | At 30 June 2011<br>(Unaudited)                          | 131,430                                           | 1,681,164             | 275,579                                                 | 31,645                                                | 60,097                        | 5,515                  | –                                                                   | 12,457                                     | 2,060,726                | 4,258,613                          | –                    | 4,258,613 |

附註：

Notes:

(a) 根據中國公司法，本公司於中國登記的各間附屬公司須劃撥10%根據中國公認會計準則釐定的年度法定除稅後溢利（經扣除任何過往年度虧損後）至法定儲備，直至儲備金結餘達到其註冊資本的50%為止。該法定儲備可用於抵銷過往年度虧損或增資，惟法定儲備的餘下結餘不少於註冊資本的25%。

(a) In accordance with the Company Law of the PRC, each of the Company's subsidiaries registered in the PRC is required to appropriate 10% of the annual statutory profit after tax (after offsetting any prior years' losses) determined in accordance with generally accepted accounting principles in the PRC to the statutory reserve until the balance of the reserve fund reaches 50% of its registered capital. The statutory reserve can be utilised to offset prior years' losses or to increase capital, provided that the remaining balance of the statutory reserve is not less than 25% of the registered capital.

(b) 資本儲備主要指有關收購非控制權益的代價與應佔所收購資產淨值之間的差額。

(b) Capital reserve mainly represented the difference between the consideration and the book value of the share of the net assets acquired in respect of the acquisition of non-controlling interests.

# 簡明綜合現金流量表

## Condensed Consolidated Statement of Cash Flows

截至2012年6月30日止六個月  
Six months ended 30 June 2012

|                             |                                                                     | 截至6月30日止六個月<br>Six months ended 30 June |                       |
|-----------------------------|---------------------------------------------------------------------|-----------------------------------------|-----------------------|
|                             |                                                                     | 2012年<br>2012                           | 2011年<br>2011         |
|                             |                                                                     | 人民幣千元<br>RMB'000                        | 人民幣千元<br>RMB'000      |
|                             |                                                                     | (未經審核)<br>(Unaudited)                   | (未經審核)<br>(Unaudited) |
| 附註<br>Note                  |                                                                     |                                         |                       |
| <b>經營活動</b>                 |                                                                     |                                         |                       |
| <b>OPERATING ACTIVITIES</b> |                                                                     |                                         |                       |
| 經營產生的現金                     | Cash generated from operations                                      | 675,331                                 | 171,491               |
| 已收利息                        | Interest received                                                   | 20,909                                  | 5,675                 |
| 已付企業所得稅                     | Corporate income tax paid                                           | (155,782)                               | (131,530)             |
| 經營活動所得現金流量淨額                | Net cash flows from operating activities                            | 540,458                                 | 45,636                |
| <b>投資活動</b>                 |                                                                     |                                         |                       |
| <b>INVESTING ACTIVITIES</b> |                                                                     |                                         |                       |
| 購買土地、物業、廠房及設備<br>項目         | Purchases of items of land, property, plant and<br>equipment        | (898,689)                               | (387,966)             |
| 來自出售物業、廠房及設備<br>項目的所得款項     | Proceeds from disposal of items of property,<br>plant and equipment | 1,995                                   | 310                   |
| 受限制現金(增加)減少                 | (Increase)/decrease in restricted cash                              | (295,700)                               | 11,463                |
| 購買持有至到期投資                   | Purchases of held-to-maturity investments                           | (58,418)                                | –                     |
| 出售可供出售投資的<br>所得款項           | Proceeds from disposal of available-for-sale<br>investments         | 191,240                                 | –                     |
| 收購附屬公司                      | Acquisitions of subsidiaries                                        | (4,082)                                 | –                     |
| 其他投資活動所用現金流量                | Other cash flows used in investing activities                       | (124)                                   | (1,975)               |
| 投資活動所用現金流量淨額                | Net cash flows used in investing activities                         | (1,063,778)                             | (378,168)             |
| <b>融資活動</b>                 |                                                                     |                                         |                       |
| <b>FINANCING ACTIVITIES</b> |                                                                     |                                         |                       |
| 新借銀行貸款及其他借款                 | New bank loans and other borrowings                                 | 293,479                                 | 2,001,495             |
| 償還銀行貸款                      | Repayment of bank loans                                             | (55,340)                                | (560,454)             |
| 購回優先票據                      | Repurchases of senior notes                                         | (56,102)                                | –                     |
| 發行股份所得款項，<br>減除費用後          | Proceeds from issue of shares,<br>net of expenses                   | 7,396                                   | 4,827                 |
| 非控制權益出資                     | Capital contributions from non-controlling<br>interests             | 8,608                                   | –                     |
| 已付利息                        | Interest paid                                                       | (68,630)                                | (11,159)              |
| 已付股息                        | Dividends paid                                                      | (293,834)                               | (303,026)             |
| 融資活動(所用)所得現金<br>流量淨額        | Net cash flows (used in)/from financing<br>activities               | (164,423)                               | 1,131,683             |

簡明綜合現金流量表(續)

Condensed Consolidated Statement of Cash Flows (Continued)

|                      |                                                                   | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|----------------------|-------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|                      |                                                                   | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
| 現金及現金等價物(減少)<br>增加淨額 | NET (DECREASE)/INCREASE IN CASH AND<br>CASH EQUIVALENTS           | (687,743)                                                  | 799,151                                                    |
| 期初的現金及現金等價物          | Cash and cash equivalents at beginning of the<br>period           | 2,114,952                                                  | 1,500,292                                                  |
| 匯率變動的影響淨額            | Effect of foreign exchange rate changes, net                      | 299                                                        | (8,292)                                                    |
| 期末的現金及現金等價物          | CASH AND CASH EQUIVALENTS AT END OF<br>THE PERIOD                 | 1,427,508                                                  | 2,291,151                                                  |
| 現金及現金等價物的<br>結餘分析    | ANALYSIS OF BALANCES OF CASH AND<br>CASH EQUIVALENTS              |                                                            |                                                            |
| 現金及銀行結餘              | Cash and bank balances                                            | 1,201,782                                                  | 2,248,609                                                  |
| 原定於三個月內到期的<br>定期存款   | Time deposits with original maturity of less than<br>three months | 225,726                                                    | 42,542                                                     |
|                      |                                                                   | 1,427,508                                                  | 2,291,151                                                  |

# 簡明綜合財務報表附註

## Notes to Condensed Consolidated Financial Statements

2012年6月30日  
30 June 2012

### 1. 公司資料

本公司為一間於開曼群島註冊成立的有限公司。其註冊辦事處及主要營業地點，載於本中期報告「公司資料」部份。

本集團主要從事製造及銷售塑料管道及管件。

董事認為，本公司的最終控股公司為 New Fortune，其為於英屬維爾京群島註冊成立的有限公司。

該等未經審核簡明綜合財務報表於2012年8月20日獲董事會批准及授權刊發。

### 2.1 編製基準

本集團截至2012年6月30日止六個月的未經審核簡明綜合財務報表乃根據上市規則附錄16的適用披露規定及由香港會計師公會頒佈的香港會計準則第34號「中期財務報告」的規定編製。該等未經審核簡明綜合財務報表乃以人民幣呈列，除另有指明外，所有價值均調整至最接近的千元數。

該等未經審核簡明綜合財務報表乃按與本集團截至2011年12月31日止年度的年度綜合財務報表所採用相同的會計政策及編製基準編製，惟如下文附註2.2所披露，已採用新訂及經修訂香港財務報告準則（「香港財務報告準則」），亦包括香港會計準則（「香港會計準則」）及詮釋）及持有至到期投資的會計政策除外。

該等未經審核簡明綜合財務報表並不包括規定於本集團年度綜合財務報表載列的一切資料及披露事項，應與本集團截至2011年12月31日止年度的年度綜合財務報表一併閱讀。

### 1. Corporate Information

The Company is a limited liability company incorporated in the Cayman Islands. The addresses of its registered office and principal place of business are disclosed in the section headed "Corporate Information" of this interim report.

The Group is principally engaged in the manufacture and sale of plastic pipes and pipe fittings.

In the opinion of the directors, the Company's ultimate holding company is New Fortune, a limited liability company incorporated in the British Virgin Islands.

These unaudited condensed consolidated financial statements were approved and authorised for issue by the Board on 20 August 2012.

### 2.1 Basis of Preparation

These unaudited condensed consolidated financial statements of the Group for the six months ended 30 June 2012 have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Listing Rules and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. These unaudited condensed consolidated financial statements are presented in Renminbi and all values are rounded to the nearest thousand except when otherwise indicated.

The accounting policies and basis of preparation used in the preparation of these unaudited condensed consolidated financial statements are the same as those used in the Group's annual consolidated financial statements for the year ended 31 December 2011, except for the adoption of the new and revised Hong Kong Financial Reporting Standards ("HKFRSs") (which also include Hong Kong Accounting Standards ("HKASs") and Interpretations) and the accounting policy for held-to-maturity investments as disclosed in note 2.2 below.

These unaudited condensed consolidated financial statements do not include all information and disclosures required in the Group's annual consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2011.

簡明綜合財務報表附註(續)

Notes to Condensed Consolidated Financial Statements (Continued)

2.2

## 2.3 已頒布但尚未生效的香港財務報告準則

本集團在該等未經審核簡明綜合財務報表中尚未提早應用下列已發布但尚未生效的新訂和經修訂的香港財務報告準則：

香港財務報告準則  
第1號修訂本

香港財務報告準則第1號

修訂本挂是越一殃 冒龐絮閩歛諷  
第1

暴鵬 卅 雉余 祇 璽 蓓 璽 鈺  
1

### 3. 經營分部資料

本集團主要從事製造及銷售塑料管道及管件。就管理目的而言，本集團的業務根據客戶的所在地組成地理分區，且資產按其所在地分配予地域單位。本集團擁有以下八個呈報經營分部：

- (a) 華南，包括廣東省、廣西壯族自治區、湖南省、福建省及海南省；
- (b) 西南地區，包括重慶市、四川省、貴州省、雲南省及西藏自治區；
- (c) 華中，包括湖北省、江西省及河南省；
- (d) 華東，包括上海市、江蘇省、浙江省及安徽省；
- (e) 華北，包括北京市、天津市、河北省、山東省、內蒙古自治區及山西省；
- (f) 西北地區，包括陝西省、寧夏回族自治區、青海省、甘肅省及新疆維吾爾族自治區；
- (g) 東北地區，包括遼寧省、吉林省及黑龍江省；及
- (h) 中國境外。

### 3. Operating Segment Information

The Group is principally engaged in the manufacture and sale of plastic pipes and pipe fittings. For management purposes, the Group's businesses are organised by geographical areas based on the location of the customers and assets are attributable to the geographical unit based on the location of the assets. The Group has eight reportable operating segments as follows:

- (a) Southern China, including Guangdong Province, Guangxi Zhuang Autonomous Region, Hunan Province, Fujian Province and Hainan Province;
- (b) Southwestern China, including Chongqing Municipality, Sichuan Province, Guizhou Province, Yunnan Province and Xizang (Tibet) Autonomous Region;
- (c) Central China, including Hubei Province, Jiangxi Province and Henan Province;
- (d) Eastern China, including Shanghai Municipality, Jiangsu Province, Zhejiang Province and Anhui Province;
- (e) Northern China, including Beijing Municipality, Tianjin Municipality, Hebei Province, Shandong Province, Inner Mongolia Autonomous Region and Shanxi Province;
- (f) Northwestern China, including Shaanxi Province, Ningxia Hui Autonomous Region, Qinghai Province, Gansu Province and Xinjiang Uygur Autonomous Region;
- (g) Northeastern China, including Liaoning Province, Jilin Province and Heilongjiang Province; and
- (h) Outside China.

### 3. 經營分部資料(續)

為制定資源分配決策及評估業績，管理層分別監控其經營分部的業績。分部業績乃按報告分部溢利進行評估，報告分部溢利即經調整除稅前溢利。經調整除稅前溢利乃按本集團除稅前溢利一貫計量，惟利息收益、購回優先票據收益、出售可供出售投資收益、匯兌差異、融資成本、於分佔一間共同控制實體享有經營成果及其他未分配收益及開支並不包括在該等計量內。

鑑於於一間共同控制實體的投資、持有至到期投資、可供出售投資、遞延稅項資產、現金及銀行存款以及其他未分配總部及公司資產乃按集團基準管理，故分部資產並不包括以上資產。

分部間收入於合併時抵銷。分部間銷售及轉讓以在當時市價基礎上向第三方作出的銷售價格為參照進行交易。

本集團來自外部客戶的收入乃源於其在中國及外國的業務產生。

截至2012年及2011年6月30日止六個月，概無來自與單一外部客戶交易產生的收入佔本集團總收入的10%或以上。

### 3. Operating Segment Information (Continued)

Management monitors the results of its operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except that interest income, gain on repurchase of senior notes, gain on disposal of available-for-sale investments, exchange differences, finance costs, share of result of a jointly-controlled entity and other unallocated income and expenses are excluded from such measurement.

Segment assets exclude investment in a jointly-controlled entity, held-to-maturity investments, available-for-sale investments, deferred tax assets, cash and bank deposits and other unallocated head office and corporate assets as these assets are managed on a group basis.

Intersegment revenue is eliminated on consolidation. Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

The Group's revenue from external customers is derived from its operations both in the PRC and foreign countries.

During the six months ended 30 June 2012 and 2011, no revenue from transactions with a single external customer amounted to 10% or more of the Group's total revenue.

簡明綜合財務報表附註(續)  
Notes to Condensed Consolidated Financial Statements (Continued)

3. 經營分部資料(續)3. Operating Segment Information (Continued)

|                  |                               | 華南          | 西南地區         | 華中          | 華東          | 華北          | 西北地區         | 東北地區         | 中國境外        | 抵銷           | 合併           |
|------------------|-------------------------------|-------------|--------------|-------------|-------------|-------------|--------------|--------------|-------------|--------------|--------------|
|                  |                               | Southern    | Southwestern | Central     | Eastern     | Northern    | Northwestern | Northeastern | Outside     | Eliminations | Consolidated |
|                  |                               | China       | China        | China       | China       | China       | China        | China        | China       |              |              |
|                  |                               | 人民幣千元       | 人民幣千元        | 人民幣千元       | 人民幣千元       | 人民幣千元       | 人民幣千元        | 人民幣千元        | 人民幣千元       | 人民幣千元        | 人民幣千元        |
|                  |                               | RMB'000     | RMB'000      | RMB'000     | RMB'000     | RMB'000     | RMB'000      | RMB'000      | RMB'000     | RMB'000      | RMB'000      |
|                  |                               | (未經審核)      | (未經審核)       | (未經審核)      | (未經審核)      | (未經審核)      | (未經審核)       | (未經審核)       | (未經審核)      | (未經審核)       | (未經審核)       |
|                  |                               | (Unaudited) | (Unaudited)  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited)  | (Unaudited)  | (Unaudited) | (Unaudited)  | (Unaudited)  |
| 截至2012年6月30日止六個月 | Six months ended 30 June 2012 |             |              |             |             |             |              |              |             |              |              |
| 分部收入：            | Segment revenue:              |             |              |             |             |             |              |              |             |              |              |
| 外部客戶銷售           | Sales to external customers   | 3,086,604   | 474,372      | 438,300     | 242,107     | 316,794     | 117,620      | 79,705       | 63,181      |              | 4,818,683    |
| 分部間銷售            | Intersegment sales            | 444,947     | 99,982       | 126,566     | 27,084      | 74,876      | 17,746       | 302,000      | 292,788     | 9,831        | (664,376)    |

簡明綜合財務報表附註(續)

Notes to Condensed Consolidated Financial Statements (Continued)

3. 經營分部資料(續)

3. Operating Segment Information (Continued)

|                                                   |                                                   | 華南<br>Southern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 西南地區<br>Southwestern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 華中<br>Central<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 華東<br>Eastern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 華北<br>Northern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 西北地區<br>Northwestern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 東北地區<br>Northeastern<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 中國境外<br>Outside<br>China<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 抵銷<br>Eliminations<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 合併<br>Consolidated<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
|---------------------------------------------------|---------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|
| 截至2011年6月30日止六個月<br>Six months ended 30 June 2011 |                                                   |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 |                                                                 |
| 分部收入：                                             | Segment revenue:                                  |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 |                                                                 |
| 外部客戶銷售                                            | Sales to external customers                       | 3,110,957                                                            | 413,277                                                                    | 368,010                                                             | 198,485                                                             | 276,608                                                              | 93,278                                                                     | 73,541                                                                     | 30,724                                                                | -                                                               | 4,564,880                                                       |
| 分部間銷售                                             | Intersegment sales                                | 341,249                                                              | 98,227                                                                     | 110,816                                                             | 18,932                                                              | 60,913                                                               | 6,644                                                                      | 10,632                                                                     | 23,876                                                                | (671,289)                                                       | -                                                               |
| 合計                                                | Total                                             | 3,452,206                                                            | 511,504                                                                    | 478,826                                                             | 217,417                                                             | 337,521                                                              | 99,922                                                                     | 84,173                                                                     | 54,600                                                                | (671,289)                                                       | 4,564,880                                                       |
| 分部業績                                              | Segment results                                   | 776,427                                                              | 111,421                                                                    | 142,771                                                             | 37,092                                                              | 60,999                                                               | 22,268                                                                     | 15,822                                                                     | 8,059                                                                 | (95,225)                                                        | 1,079,634                                                       |
| 對賬：                                               | Reconciliations:                                  |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 |                                                                 |
| 利息收益                                              | Interest income                                   |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 | 5,675                                                           |
| 滙兌收益                                              | Exchange gain                                     |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 | 18,708                                                          |
| 融資成本                                              | Finance costs                                     |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 | (32,778)                                                        |
| 未分配收益及開支                                          | Unallocated income and expenses                   |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 | (399,407)                                                       |
| 除稅前溢利                                             | Profit before tax                                 |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 | 671,832                                                         |
| 其他分部資料：                                           | Other segment information:                        |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 |                                                                 |
| 折舊及攤銷                                             | Depreciation and amortisation                     | 38,521                                                               | 7,956                                                                      | 12,632                                                              | 4,911                                                               | 8,775                                                                | 2,566                                                                      | 2,154                                                                      | 1,141                                                                 | -                                                               | 78,656                                                          |
| 貿易應收款項減值撥回                                        | Reversal of impairment of trade receivables       | -                                                                    | -                                                                          | (713)                                                               | -                                                                   | -                                                                    | -                                                                          | -                                                                          | -                                                                     | -                                                               | (713)                                                           |
| 撥回存貨至可變現淨值                                        | Write-back of inventories to net realisable value | (488)                                                                | -                                                                          | -                                                                   | -                                                                   | -                                                                    | -                                                                          | -                                                                          | -                                                                     | -                                                               | (488)                                                           |
| 資本開支*                                             | Capital expenditure*                              | 187,828                                                              | 26,935                                                                     | 45,697                                                              | 20,702                                                              | 18,810                                                               | 29,372                                                                     | 40,281                                                                     | -                                                                     | (7,708)                                                         | 361,917                                                         |
| 於2011年12月31日<br>As at 31 December 2011            |                                                   |                                                                      |                                                                            |                                                                     |                                                                     |                                                                      |                                                                            |                                                                            |                                                                       |                                                                 |                                                                 |
| 分部資產(經審核)                                         | Segment assets (Audited)                          | 3,078,390                                                            | 409,212                                                                    | 662,071                                                             | 256,941                                                             | 449,491                                                              | 274,408                                                                    | 354,654                                                                    | 26,136                                                                | -                                                               | 5,511,303                                                       |

\* 資本開支包括添置物業、廠房及設備、預付土地租賃款及其他無形資產。

\* Capital expenditure consists of additions of property, plant and equipment, prepaid land lease payments and other intangible assets.

簡明綜合財務報表附註(續)

Notes to Condensed Consolidated Financial Statements (Continued)

4. 收入、其他收入、收益及利益

收入亦為本集團的營業額，指於期內銷售貨品的發票價值淨額，經扣除退貨及貿易折扣(經扣除增值稅)。

本集團的收入、其他收入、收益及利益的分析如下：

4. Revenue, Other Revenue, Income and Gains

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts (net of value-added tax) during the period.

An analysis of the Group's revenue, other revenue, income and gains is as follows:

|              |                                                    | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|--------------|----------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|              |                                                    | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
| 收入           | Revenue                                            |                                                            |                                                            |
| 銷售貨品         | Sale of goods                                      | 4,818,683                                                  | 4,564,880                                                  |
| 其他收入、收益及利益   | Other revenue, income and gains                    |                                                            |                                                            |
| 銀行利息收益       | Bank interest income                               | 20,909                                                     | 5,675                                                      |
| 持有至到期投資的利息收益 | Interest income from held-to-maturity investments  | 1,270                                                      | —                                                          |
| 利息收益總額       | Total interest income                              | 22,179                                                     | 5,675                                                      |
| 購回優先票據收益     | Gain on repurchase of senior notes                 | 4,259                                                      | —                                                          |
| 出售可供出售投資收益   | Gain on disposal of available-for-sale investments | 14,710                                                     | —                                                          |
| 銷售原材料的收益     | Gain on sale of raw materials                      | 891                                                        | 2,342                                                      |
| 提供公用事業收益     | Income from the provision of utilities             | 1,917                                                      | 2,079                                                      |
| 政府補助及補貼      | Government grants and subsidies                    | 4,496                                                      | 4,016                                                      |
| 其他           | Others                                             | 4,343                                                      | 22,284                                                     |
|              |                                                    | 52,795                                                     | 36,396                                                     |

政府補助及補貼指政府機構授予以供支持本集團若干研發活動的資金。並無任何與該等補助及補貼有關的未達成條件或或有情況。

Government grants and subsidies represented funding received from government authorities to support certain of the Group's research and development activities. There are no unfulfilled conditions or contingencies related to these grants and subsidies.

## 5. 融資成本

## 5. Finance Costs

|          |              | 截至6月30日止六個月              |               |
|----------|--------------|--------------------------|---------------|
|          |              | Six months ended 30 June |               |
|          |              | 2012年                    | 2011年         |
|          |              | 2012                     | 2011          |
|          |              | 人民幣千元                    | 人民幣千元         |
|          |              | RMB'000                  | RMB'000       |
|          |              | (未經審核)                   | (未經審核)        |
|          |              | (Unaudited)              | (Unaudited)   |
| 以下各項的利息： | Interest on: |                          |               |
| 銀行貸款     | Bank loans   | 1,479                    | 11,159        |
| 優先票據     | Senior notes | 67,741                   | 21,619        |
|          |              | <u>69,220</u>            | <u>32,778</u> |

## 6. 除稅前溢利

## 6. Profit Before Tax

本集團的除稅前溢利乃經扣除 (計入)下列各項後達致：

The Group's profit before tax is arrived at after charging/(crediting):

|                  |                                                            | 截至6月30日止六個月              |             |
|------------------|------------------------------------------------------------|--------------------------|-------------|
|                  |                                                            | Six months ended 30 June |             |
|                  |                                                            | 2012年                    | 2011年       |
|                  |                                                            | 2012                     | 2011        |
|                  |                                                            | 人民幣千元                    | 人民幣千元       |
|                  |                                                            | RMB'000                  | RMB'000     |
|                  |                                                            | (未經審核)                   | (未經審核)      |
|                  |                                                            | (Unaudited)              | (Unaudited) |
| 已售存貨成本           | Cost of inventories sold                                   | 3,570,976                | 3,485,734   |
| 折舊               | Depreciation                                               | 107,516                  | 75,880      |
| 預付土地租賃款攤銷        | Amortisation of prepaid land lease payments                | 5,602                    | 2,407       |
| 其他無形資產攤銷         | Amortisation of other intangible assets                    | 429                      | 369         |
| 研發成本*            | Research and development costs*                            | 93,705                   | 86,109      |
| 出售物業、廠房及設備項目的收益  | Gain on disposal of items of property, plant and equipment | (822)                    | (24)        |
| 以股權結算的購股權開支      | Equity-settled share option expense                        | 14,092                   | 27,072      |
| 貿易應收款項減值 (減值撥回)* | Impairment/(reversal of impairment) of trade receivables*  | 3,411                    | (713)       |
| 撥回存貨至可變現淨值       | Write-back of inventories to net realisable value          |                          | (488)       |
| 匯兌差異淨額           | Foreign exchange differences, net                          | 5,130                    | (18,708)    |

\* 研發成本及貿易應收款項減值 (減值撥回)列於未經審核簡明綜合全面收益表的「其他開支」內。

\* Research and development costs and the impairment/(reversal of impairment) of trade receivables are included in "Other expenses" in the unaudited condensed consolidated statement of comprehensive income.

## 7. 所得稅開支

## 7. Income Tax Expense

|         |                                 | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|---------|---------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|         |                                 | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
| 即期 - 香港 | Current – Hong Kong             | 383                                                        | –                                                          |
| 即期 - 中國 | Current – PRC                   |                                                            |                                                            |
| 期內稅項    | Charge for the period           | 129,660                                                    | 108,103                                                    |
| 上年度過度撥備 | Overprovision in the prior year | (26,074)                                                   | –                                                          |
|         |                                 | 103,969                                                    | 108,103                                                    |
| 遞延      | Deferred                        | 31,297                                                     | 27,977                                                     |
| 期內稅項總額  | Total tax charge for the period | 135,266                                                    | 136,080                                                    |

本集團須就本集團成員公司於身處或經營的司法權區所產生或所錄得溢利按實體基準繳納所得稅。

#### 香港利得稅

香港利得稅乃根據期內在香港產生的估計應課稅溢利抵銷承前稅項虧損後，以稅率16.5%撥備。

鑒於本集團於前期內並無在香港產生任何應課稅溢利，故並無於前期就香港利得稅撥備。

#### 中國企業所得稅

本集團就中國大陸業務的所得稅撥備已根據截至2012年及2011年6月30日止六個月的應課稅溢利，以相關的現有法律、詮釋及慣例為基準，按適用稅率計算。

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

#### Hong Kong profits tax

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profits arising in Hong Kong during the period after offsetting the tax loss brought forward.

No provision for Hong Kong profits tax was made in prior period as the Group had not generated any assessable profits arising in Hong Kong during that period.

#### PRC corporate income tax

The Group's income tax provision in respect of its operations in Mainland China has been calculated at the applicable tax rates on the taxable profits for the six months ended 30 June 2012 and 2011, based on the existing legislation, interpretations and practices in respect thereof.

## 8. 股息

期內，本公司就截至2011年12月31日止年度向本公司擁有人宣派及支付末期股息每股股份12港仙(截至2011年6月30

## 8. Dividends

During the period, a final dividend of HK12 cents per share in respect of the year ended 31 December 2011 (six months ended 30 June 2011: HK12 cents per share in respect of the year ended 31 December 2010) was declared and paid to the owners of the Company. The aggregate amount of the final dividend declared and paid during the period amounted to HK\$368,180,000 (approximately RMB293,834,000 equivalent) (six months ended 30 June 2011: HK\$360,000,000 (approximately RMB303,026,000 equivalent)).

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2012 (six months ended 30 June 2011: Nil).

## 9. Earnings Per Share Attributable to Owners of the Company

The calculations of basic and diluted earnings per share are based on:

|                                      |                                                                                                                                     | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|                                      |                                                                                                                                     | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
| 盈利<br>計算每股基本盈利時用到的<br>本公司擁有人應佔溢利     | Earnings<br>Profit attributable to owners of the Company used<br>in the basic earnings per share calculation                        | 600,185                                                    | 535,752                                                    |
|                                      |                                                                                                                                     | 股份數目<br>Number of Shares                                   |                                                            |
| 股份<br>計算每股基本盈利時用到的<br>本公司已發行普通股加權平均數 | Shares<br>Weighted average number of ordinary shares of<br>the Company in issue used in the basic earnings<br>per share calculation | 3,008,285,255                                              | 3,000,086,426                                              |
| 攤薄效應 - 普通股加權平均數：<br>購股權              | Effect of dilution – weighted average number of<br>ordinary shares: share options                                                   | 61,013,523                                                 | 84,385,327                                                 |
|                                      |                                                                                                                                     | 3,069,298,778                                              | 3,084,471,753                                              |

**9. 本公司擁有人應佔每股盈利(續)**

用以計算截至2012年6月30日止六個月的每股基本盈利的股份加權平均數，包括於2011年12月31日已發行的3,005,906,950股普通股(截至2011年6月30日止六個月：於2010年12月31日已發行的3,000,000,000股普通股)及行使購股權後發行的5,005,500股(截至2011年6月30日止六個月：3,191,450股)的普通股加權平均數，即2,378,305股股份(截至2011年6月30日止六個月：86,426股)。

每股攤薄盈利數額乃根據本公司擁有人應佔期內溢利計算。計算所用的普通股加權平均數為期內已發行的普通股數目(與計算每股基本盈利所使用者相同)，及假設所有潛在攤薄普通股被視作行使或轉換為普通股而以零代價發行的普通股加權平均數。

**10. 物業、廠房及設備**

截至2012年6月30日止六個月，本集團收購物業、廠房及設備的總成本為人民幣497,471,000元(截至2011年6月30日止六個月：人民幣359,829,000元)。期內，本集團出售物業、廠房及設備的總賬面值為人民幣1,173,000元(截至2011年6月30日止六個月：人民幣286,000元)。

**9. Earnings Per Share Attributable to Owners of the Company (Continued)**

The weighted average number of shares used to calculate the basic earnings per share for the six months ended 30 June 2012 includes ordinary shares of 3,005,906,950 in issue as at 31 December 2011 (six months ended 30 June 2011: 3,000,000,000 ordinary shares in issue as at 31 December 2010) and shares of 2,378,305 (six months ended 30 June 2011: 86,426) derived from the weighted average number of ordinary shares of 5,005,500 (six months ended 30 June 2011: 3,191,450) issued upon the exercise of share options.

The calculation of the diluted earnings per share amounts is based on the profit for the period attributable to owners of the Company. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

**10. Property, Plant and Equipment**

During the six months ended 30 June 2012, the Group acquired property, plant and equipment with an aggregate cost of RMB497,471,000 (six months ended 30 June 2011: RMB359,829,000). During the period, property, plant and equipment with an aggregate carrying amount of RMB1,173,000 (six months ended 30 June 2011: RMB286,000) was disposed by the Group.

## 11. 持有至到期投資

## 11. Held-to-Maturity Investments

|        |                        | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|--------|------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 上市債務證券 | Listed debt securities | 58,879                                                                                   | —                                                                                          |

持有至到期投資為於新加坡證券交易所有限公司上市的債務證券。該等證券的利息按固定年利率11.75%至13.75%計算，每半年支付，將於2015年5月至10月到期。

The held-to-maturity investments represented debt securities listed on the Singapore Exchange Securities Trading Limited. These securities carry fixed interest at 11.75% to 13.75% per annum, payable semi-annually in arrears, and will mature from May to October 2015.

於2012年6月30日，根據全球領先財經市場資料供應商提供的市場報價，該等債務證券的公平值為8,975,000美元(約等於人民幣56,930,000元)。

As at 30 June 2012, the fair value of the debt securities based on the quoted market price provided by a leading global financial market data provider was US\$8,975,000 (approximately RMB56,930,000 equivalent).

## 12. 貿易應收款項及票據

## 12. Trade and Bills Receivables

|        |                                | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|--------|--------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 貿易應收款項 | Trade receivables              | 891,260                                                                                  | 718,856                                                                                    |
| 應收票據   | Bills receivable               | 16,429                                                                                   | 32,811                                                                                     |
| 減：減值撥備 | Less: Provision for impairment | (6,719)                                                                                  | (3,309)                                                                                    |
|        |                                | 900,970                                                                                  | 748,358                                                                                    |

**12. 貿易應收款項及票據(續)**

本集團的主要客戶為中國內地的獨立分銷商、土木工程承建商、物業開發商、公用事業公司及市政部門。本集團視乎市況、市場策略及與客戶的關係，可將其與獨立分銷商的貿易條款由按預付方式結算更改為授予一般一個月或多個月的信用期(如適當)。本集團並無統一向非分銷商客戶授予標準的信用期限。個別非分銷商客戶的信用期限視個別情況而定，並在銷售合同中列明(如適當)。對小規模、新成立或短期客戶的銷售一般預期以預付方式或於交貨後短期內結算。本集團並無為小規模、新成立或短期客戶設立信貸期限。

貿易應收款項及票據均為無抵押及免息款項。

本集團的貿易應收款項及票據按發票日期並扣除撥備後的賬齡分析如下：

**12. Trade and Bills Receivables (Continued)**

The Group's major customers are independent distributors, civil contractors, property developers, utility companies and municipalities in Mainland China. Depending on the market condition, marketing tactics and relationships with the customers, the Group's trading terms with its independent distributors may change from settlement on an advance receipt basis to giving a credit period of generally one month or more, if appropriate. The Group does not have a standardised and universal credit period granted to the non-distributor customers. The credit period of an individual non-distributor customer is considered on a case-by-case basis and is set out in the sales contracts, as appropriate. Sales to small, new, or short-term customers are normally expected to be settled on an advance receipt basis or shortly after the goods delivery. No credit term period is set by the Group for small, new and short-term customers.

Trade and bills receivables are unsecured and interest-free.

An aged analysis of the Group's trade and bills receivables, based on the invoice date and net of provisions, is as follows:

|        |                 | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|--------|-----------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 3個月內   | Within 3 months | 752,695                                                                                  | 580,613                                                                                    |
| 4至6個月  | 4 to 6 months   | 48,971                                                                                   | 98,441                                                                                     |
| 7至12個月 | 7 to 12 months  | 71,016                                                                                   | 40,722                                                                                     |
| 1至2年   | 1 to 2 years    | 26,885                                                                                   | 26,431                                                                                     |
| 2至3年   | 2 to 3 years    | 1,228                                                                                    | 2,049                                                                                      |
| 3年以上   | Over 3 years    | 175                                                                                      | 102                                                                                        |
|        |                 | <b>900,970</b>                                                                           | <b>748,358</b>                                                                             |

## 13. 預付款、按金及其他應收款項

## 13. Prepayments, Deposits and Other Receivables

|              |                                                | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|--------------|------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 預付款          | Prepayments                                    | 277,513                                                                                  | 273,385                                                                                    |
| 預付土地租賃款的流動部分 | Current portion of prepaid land lease payments | 14,296                                                                                   | 8,097                                                                                      |
| 待抵扣增值稅       | Value-added tax recoverable                    | 89,532                                                                                   | 52,245                                                                                     |
| 按金           | Deposits                                       | 13,399                                                                                   | 9,413                                                                                      |
| 其他應收款項       | Other receivables                              | 8,968                                                                                    | 4,492                                                                                      |
|              |                                                | <b>403,708</b>                                                                           | <b>347,632</b>                                                                             |

上述結餘包括的金融資產乃無抵押、免息及無固定還款期。

The financial assets included in the above balances are unsecured, interest-free and have no fixed terms of repayment.

## 14. 現金及銀行存款

## 14. Cash and Bank Deposits

|          |                           | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|----------|---------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 受限制現金    | Restricted cash           | 297,389                                                                                  | 1,689                                                                                      |
| 現金及現金等價物 | Cash and cash equivalents | 1,427,508                                                                                | 2,114,952                                                                                  |
|          |                           | <b>1,724,897</b>                                                                         | <b>2,116,641</b>                                                                           |

附註：

受限制現金指用於已動用銀行融資及用作履約保證的銀行存款。

Note:

The restricted cash represented bank deposits used for banking facilities utilised and as performance bonds.



16. 其他應付款項及應計費用

16. Other Payables and Accruals

|         |                               | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|---------|-------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 客戶墊款    | Advances from customers       | 341,170                                                                                  | 289,735                                                                                    |
| 應計費用    | Accruals                      | 33,188                                                                                   | 24,707                                                                                     |
| 應付工資及福利 | Salaries and welfare payables | 31,714                                                                                   | 57,042                                                                                     |
| 其他應付款項  | Other payables                | 216,157                                                                                  | 285,963                                                                                    |
|         |                               | <u>622,229</u>                                                                           | <u>657,447</u>                                                                             |

上述結餘包括的金融負債乃免息及無固定還款期。

The financial liabilities included in the above balances are interest-free and have no fixed terms of repayment.

17. 銀行貸款及其他借款

17. Bank Loans and Other Borrowings

|         |                      | 實際利率<br>Effective<br>interest rate<br>(%) | 到期日<br>Maturity | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 實際利率<br>Effective<br>interest rate<br>(%) | 到期日<br>Maturity | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|---------|----------------------|-------------------------------------------|-----------------|------------------------------------------------------------------------------------------|-------------------------------------------|-----------------|--------------------------------------------------------------------------------------------|
| 流動      | Current              |                                           |                 |                                                                                          |                                           |                 |                                                                                            |
| 有抵押銀行貸款 | Secured bank loans   | 5.40                                      | 2012-2013       | 31,200                                                                                   | 2.90-5.40                                 | 2012            | 70,004                                                                                     |
| 無抵押銀行貸款 | Unsecured bank loans | 2.45                                      | 2013            | 293,479                                                                                  |                                           |                 | —                                                                                          |
|         |                      |                                           |                 | <u>324,679</u>                                                                           |                                           |                 | <u>70,004</u>                                                                              |
| 非流動     | Non-current          |                                           |                 |                                                                                          |                                           |                 |                                                                                            |
| 有抵押銀行貸款 | Secured bank loans   |                                           |                 |                                                                                          | 5.40                                      | 2013            | 16,400                                                                                     |
| 優先票據    | Senior notes         | 8.63                                      | 2016            | 1,607,654                                                                                | 8.63                                      | 2016            | 1,658,304                                                                                  |
|         |                      |                                           |                 | <u>1,607,654</u>                                                                         |                                           |                 | <u>1,674,704</u>                                                                           |
|         |                      |                                           |                 | <u>1,932,333</u>                                                                         |                                           |                 | <u>1,744,708</u>                                                                           |

## 簡明綜合財務報表附註 (續)

## Notes to Condensed Consolidated Financial Statements (Continued)

### 17. 銀行貸款及其他借款 (續)

附註：

- (a) 於2012年6月30日，有抵押銀行貸款乃透過質押以下各項作抵押：

- (i) 本集團若干樓宇及機器，賬面總額為人民幣44,418,000元(2011年12月31日：人民幣129,561,000元)；及
- (ii) 本集團若干預付土地租賃款，賬面總額為人民幣26,628,000元(2011年12月31日：人民幣26,914,000元)。

- (b) 優先票據於新加坡證券交易所有限公司上市。該優先票據的利息按年利率7.875%計算，並於5月13日及11月13日每半年支付，除非提前贖回，該優先票據於2016年5月13日到期。本公司可自行選擇於到期日前任何時間根據購買協議贖回全部或部分優先票據。

該優先票據由本公司若干附屬公司保證並以該等附屬公司的股份為第一優先固定押項。

於期內，本公司購回及註銷本金總額為9,820,000美元的優先票據(約等於人民幣62,111,000元)，於未經審核簡明綜合全面收益表內確認收益人民幣4,259,000元。於2012年6月30日，優先票據的未償還本金額為258,880,000美元(2011年12月31日：268,700,000美元)。

於2012年6月30日，根據全球領先財經市場資料供應商提供的市場報價，該優先票據的公平值為244,642,000美元(約等於人民幣1,551,757,000元)(2011年12月31日：227,723,000美元(約等於人民幣1,434,860,000元))。

### 17. Bank Loans and Other Borrowings (Continued)

Notes:

- (a) As at 30 June 2012, the secured bank loans are secured by the pledge of:

- (i) the Group's certain buildings and machinery with an aggregate carrying amount of RMB44,418,000 (31 December 2011: RMB129,561,000); and
- (ii) the Group's certain prepaid land lease payments with an aggregate carrying amount of RMB26,628,000 (31 December 2011: RMB26,914,000).

- (b) The senior notes are listed on the Singapore Exchange Securities Trading Limited. They carry interest at 7.875% per annum, payable semi-annually in arrears on 13 May and 13 November, and will mature on 13 May 2016 unless redeemed earlier. The Company can at its option redeem all or a portion of the senior notes at any time prior to the maturity date in accordance with the purchase agreement.

The senior notes are guaranteed by certain of the Company's subsidiaries and secured by a first-priority fixed charge over the shares of those subsidiaries providing such guarantee.

During the period, the Company repurchased and cancelled US\$9,820,000 in aggregate principal amount of the senior notes (approximately RMB62,111,000 equivalent) with a gain of RMB4,259,000 recognised in the unaudited condensed consolidated statement of comprehensive income. The outstanding principal amount of the senior notes was US\$258,880,000 as at 30 June 2012 (31 December 2011: US\$268,700,000).

As at 30 June 2012, the fair value of the senior notes based on the quoted market price provided by a leading global financial market data provider was US\$244,642,000 (approximately RMB1,551,757,000 equivalent) (31 December 2011: US\$227,723,000 (approximately RMB1,434,860,000 equivalent)).

## 18. 股本

## 18. Share Capital

|                                                                     |                                                                                          | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>(經審核)<br>(Audited) |
|---------------------------------------------------------------------|------------------------------------------------------------------------------------------|----------------------------------------------------------------------|------------------------------------------------------------------------|
| 法定：                                                                 | Authorised:                                                                              |                                                                      |                                                                        |
| 20,000,000,000 (2011年12月<br>31日：20,000,000,000) 股<br>每股面值0.05港元的普通股 | 20,000,000,000 (31 December 2011:<br>20,000,000,000) ordinary shares of<br>HK\$0.05 each | 1,000,000,000港元<br>HK\$1,000,000,000                                 | 1,000,000,000港元<br>HK\$1,000,000,000                                   |
| 已發行及繳足：                                                             | Issued and full paid:                                                                    |                                                                      |                                                                        |
| 3,010,912,450 (2011年12月<br>31日：3,005,906,950) 股<br>每股面值0.05港元的普通股   | 3,010,912,450 (31 December 2011:<br>3,005,906,950) ordinary shares of<br>HK\$0.05 each   | 150,545,623港元<br>HK\$150,545,623                                     | 150,295,348港元<br>HK\$150,295,348                                       |
| 等值於                                                                 | Equivalent to                                                                            | 人民幣131,741,000元<br>RMB131,741,000                                    | 人民幣131,537,000元<br>RMB131,537,000                                      |

通過行使由本公司授出的購股權按行使價每股股份1.82港元，本公司於期內發行合共5,005,500股每股面值0.05港元的普通股，總現金代價(未計開支)約9,110,000港元(約等於人民幣7,427,000元)。該等於期內發行股份在各方面與本公司當時現存股份享有同等權益。

Pursuant to the exercise of the share options at the exercise price of HK\$1.82 each granted by the Company, the Company issued a total of 5,005,500 ordinary shares of HK\$0.05 each for a total cash consideration, before expenses, of approximately HK\$9,110,000 (approximately RMB7,427,000 equivalent) during the period. The shares issued during the period rank pari passu in all respects with the then existing shares of the Company.

## 19. 購股權計劃

於2010年5月14日，本公司就對本集團的成功經營作出貢獻的合資格參與人提供激勵及獎勵而採納一項購股權計劃(「購股權計劃」)及一項首次公開發售前購股權計劃(「首次公開發售前購股權計劃」)。

### 購股權計劃

本公司自採納購股權計劃以來，並無根據該計劃授出購股權。

### 首次公開發售前購股權計劃

期內，首次公開發售前購股權計劃項下尚未行使的購股權載列如下：

## 19. Share Option Scheme

On 14 May 2010, the Company adopted a share option scheme (the "Share Option Scheme") and a pre-initial public offering share option scheme (the "Pre-IPO Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations.

### Share Option Scheme

No share options have been granted under the Share Option Scheme since its adoption.

### Pre-IPO Share Option Scheme

The following share options granted under the Pre-IPO Share Option Scheme were outstanding during the period:

|             |                                    | 購股權數目<br>Number<br>of options<br>千份<br>'000 |
|-------------|------------------------------------|---------------------------------------------|
| 於2012年1月1日  | At 1 January 2012                  | 107,224                                     |
| 期內行使        | Exercised during the period        | (5,006)                                     |
| 期內失效 沒收     | Lapsed/forfeited during the period | (1,008)                                     |
| 於2012年6月30日 | At 30 June 2012                    | 101,210                                     |

於期內購股權獲行使的行使日期，加權平均股價為每股4.72港元。

The weighted average share price at the date of exercise for share options exercised during the period was HK\$4.72 per share.

**19. 購股權計劃(續)****首次公開發售前購股權計劃(續)**

於2012年6月30日尚未行使的購股權的行使價及行使期間載列如下：

| 購股權數目<br>Number of options<br>千份<br>'000 | 每股行使價<br>Exercise price<br>港元<br>HK\$ per share | 行使期間<br>Exercise period                               |
|------------------------------------------|-------------------------------------------------|-------------------------------------------------------|
| 17,905                                   | 1.82                                            | 2011年6月23日至2014年6月22日<br>23 June 2011 to 22 June 2014 |
| 38,876                                   | 1.82                                            | 2012年6月23日至2014年6月22日<br>23 June 2012 to 22 June 2014 |
| 44,429                                   | 1.82                                            | 2013年6月23日至2014年6月22日<br>23 June 2013 to 22 June 2014 |
| <hr/> 101,210 <hr/>                      |                                                 |                                                       |

**19. Share Option Scheme (Continued)****Pre-IPO Share Option Scheme (Continued)**

The exercise prices and exercise periods of the share options outstanding at 30 June 2012 are as follows:

**20. 業務合併**

於2012年3月12日及2012年3月29日，本集團分別以現金代價人民幣2,650,000元及人民幣1,750,000元收購鶴山市立威油漆有限公司(「鶴山立威」)及吉林迪高門窗製造有限公司(「吉林迪高」)的100%股權。鶴山立威尚未開始製造及銷售建築化工品業務。吉林迪高主要從事製造、銷售及安裝門窗業務。

**20. Business Combinations**

On 12 March 2012 and 29 March 2012, the Group acquired a 100% equity interest in Heshan Liwei Paint Co., Ltd. ("Heshan Liwei") and Jilin Daco Windows & Doors Profile Manufacture Co., Ltd. ("Jilin Daco") at a cash consideration of RMB2,650,000 and RMB1,750,000, respectively. Heshan Liwei has not commenced its business of the manufacture and sale of building chemicals. Jilin Daco is principally engaged in the manufacture, sale and installation of doors and windows.

## 20. Business Combinations (Continued)

The respective fair values of the identifiable assets and liabilities of Heshan Liwei and Jilin Daco acquired at the dates of acquisition are as follows:

|             |                                   | 鶴山立威<br>Heshan Liwei<br>人民幣千元<br>RMB'000 | 吉林迪高<br>Jilin Daco<br>人民幣千元<br>RMB'000 | 總額<br>Total<br>人民幣千元<br>RMB'000 |
|-------------|-----------------------------------|------------------------------------------|----------------------------------------|---------------------------------|
| 物業、廠房及設備    | Property, plant and equipment     | 2,650                                    | 1,351                                  | 4,001                           |
| 預付土地租賃款     | Prepaid land lease payments       | 3,267                                    | —                                      | 3,267                           |
| 存貨          | Inventories                       | —                                        | 8,462                                  | 8,462                           |
| 貿易應收款項      | Trade receivables                 | —                                        | 505                                    | 505                             |
| 預付款及其他應收款項  | Prepayments and other receivables | 196                                      | 3,511                                  | 3,707                           |
| 現金及現金等價物    | Cash and cash equivalents         | 236                                      | 82                                     | 318                             |
| 貿易應付款項      | Trade payables                    | —                                        | (4,541)                                | (4,541)                         |
| 其他應付款項及應計費用 | Other payables and accruals       | (3,699)                                  | (7,620)                                | (11,319)                        |

## 簡明綜合財務報表附註(續)

### Notes to Condensed Consolidated Financial Statements (Continued)

#### 20. 業務合併(續)

有關收購附屬公司的現金流量分析如下：

|                     |                                                                           | 人民幣千元<br>RMB'000 |
|---------------------|---------------------------------------------------------------------------|------------------|
| 現金代價                | Cash consideration                                                        | 4,400            |
| 已收購現金及現金等價物         | Cash and cash equivalents acquired                                        | (318)            |
| 投資活動包括的現金及現金等價物流出淨額 | Net outflow of cash and cash equivalents included in investing activities | 4,082            |

自收購以來，該等附屬公司為本集團收入貢獻人民幣3,566,000元，並於截至2012年6月30日止六個月的未經審核簡明綜合全面收益表中確認虧損人民幣1,051,000元。

倘該合併於期初進行，本集團截至2012年6月30日止六個月的收入將無變動，而本集團於截至2012年6月30日止六個月的溢利將為人民幣597,740,000元。

#### 20. Business Combinations (Continued)

An analysis of the cash flows in respect of the acquisitions of subsidiaries is as follows:

Since their acquisitions, these subsidiaries contributed RMB3,566,000 to the Group's revenue and recognised a loss of RMB1,051,000 in the unaudited condensed consolidated statement of comprehensive income for the six months ended 30 June 2012.

Had the combinations taken place at the beginning of the period, there would be no change to the Group's revenue for the six months ended 30 June 2012 and the Group's profit for the six months ended 30 June 2012 would have been RMB597,740,000.

#### 21.

#### 21. Contingent Liabilities

As at 30 June 2012, the Group did not have any significant contingent liabilities (31 December 2011: Nil).

#### 22. Pledge of Assets

Details of the Group's bank loans and other borrowings which are secured by the Group's assets are included in note 17 to these unaudited condensed consolidated financial statements.

#### 23. Commitments

The Group's capital expenditure in respect of the acquisition of land, property, plant and equipment is as follows:

|          |                                  | 於2012年<br>6月30日<br>As at<br>30 June<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 於2011年<br>12月31日<br>As at<br>31 December<br>2011<br>人民幣千元<br>RMB'000<br>(經審核)<br>(Audited) |
|----------|----------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 已訂約但尚未撥備 | Contracted, but not provided for | 244,908                                                                                  | 417,306                                                                                    |

簡明綜合財務報表附註(續)

Notes to Condensed Consolidated Financial Statements (Continued)

24. 關聯人士交易

本集團期內與關聯人士有以下重大交易：

(a) 關聯人士交易

24. Related Part Transactions

The Group had the following material transactions with related parties during the period:

(a) Related part transactions

|                  |                                                                     | 截至6月30日止六個月<br>Six months ended 30 June                    |                                                            |
|------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
|                  |                                                                     | 2012年<br>2012<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) | 2011年<br>2011<br>人民幣千元<br>RMB'000<br>(未經審核)<br>(Unaudited) |
| 附註<br>Notes      |                                                                     |                                                            |                                                            |
| 於一位董事同一控制公司：     | Companies under the common control of a director:                   |                                                            |                                                            |
| 提供公用事業           | Provision of utilities (i)                                          | 2,585                                                      | 2,019                                                      |
| 耗用公用事業           | Consumption of utilities (i)                                        | 787                                                        | —                                                          |
| 租金收益             | Rental income (ii)                                                  | 427                                                        | 427                                                        |
| 租金開支             | Rental expenses (ii)                                                | 553                                                        | —                                                          |
| 採購原材料            | Purchases of materials (iii)                                        | 2,002                                                      | 2,570                                                      |
| 採購設備             | Purchases of equipment (iv)                                         | 25,689                                                     | 30,715                                                     |
| 授予特許商標           | Licensing trademarks (v)                                            | 365                                                        | 333                                                        |
| 授予特許專利           | Licensing patents (v)                                               | 17                                                         | 22                                                         |
| 一位董事控制的公司提供的代理服務 | Agency services from companies under the control of a director (vi) | 2,670                                                      | 814                                                        |
| 向董事支付的租金開支       | Rental expenses paid to directors (vii)                             | 2,168                                                      | 1,706                                                      |

Notes:

- (i) Utilities were provided to/by related companies at cost.
- (ii) Rental income/expenses were based on mutually agreed terms.
- (iii)

24. 關聯人士交易(續)

(b) 本集團主要管理人員薪酬

24. Related Part Transactions (Continued)

(b) Compensation of the Group's key management personnel

|                   |                                                        | 截至6月30日止六個月              |             |
|-------------------|--------------------------------------------------------|--------------------------|-------------|
|                   |                                                        | Six months ended 30 June |             |
|                   |                                                        | 2012年                    | 2011年       |
|                   |                                                        | 2012                     | 2011        |
|                   |                                                        | 人民幣千元                    | 人民幣千元       |
|                   |                                                        | RMB'000                  | RMB'000     |
|                   |                                                        | (未經審核)                   | (未經審核)      |
|                   |                                                        | (Unaudited)              | (Unaudited) |
| 短期僱員福利            | Short-term employees benefits                          | 2,831                    | 2,752       |
| 退休後福利             | Post-employment benefits                               | 107                      | 67          |
| 以股權結算的購股權開支       | Equity-settled share option expense                    | 2,776                    | 5,065       |
| 已付主要管理人員的<br>薪酬總額 | Total compensation paid to key<br>management personnel | 5,714                    | 7,884       |

# 詞彙

## Glossary

|                                             |   |                                                                                                                                                                                                                                        |
|---------------------------------------------|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 「董事會」<br>“Board”                            | 指 | 本公司董事會<br>The Board of Directors of the Company                                                                                                                                                                                        |
| 「企業所得稅」<br>“CIT”                            | 指 | 企業所得稅<br>Corporate income tax                                                                                                                                                                                                          |
| 「守則」<br>“Code”                              | 指 | 企業管治常規守則(截至2012年3月31日)及企業管治守則(由2012年4月1日起)<br>The Code on Corporate Governance Practices (up to 31 March 2012) and The Corporate Governance Code (as from 1 April 2012)                                                                |
| 「本公司」或「中國聯塑」<br>“Company” or “China Liansu” | 指 | 中國聯塑集團控股有限公司<br>China Liansu Group Holdings Limited                                                                                                                                                                                    |
| 「息稅折攤前利潤」<br>“EBITDA”                       | 指 | 利息、所得稅、折舊及攤銷前利潤<br>Earnings before interest, taxes, depreciation and amortisation                                                                                                                                                      |
| 「本集團」<br>“Group”                            | 指 | 本公司及其附屬公司<br>The Company and its subsidiaries                                                                                                                                                                                          |
| 「廣東聯塑機器」<br>“Guangdong Liansu Machinery”    | 指 | 廣東聯塑機器製造有限公司，黃聯禧先生間接全資擁有的公司，並為本公司的關連人士(定義見上市規則)<br>Guangdong Liansu Machinery Manufacturing Co., Ltd., a company indirectly wholly-owned by Mr. Wong Luen Hei and a connected person of the Company as defined under the Listing Rules |
| 「香港」<br>“Hong Kong”/“HK”                    | 指 | 中國香港特別行政區<br>The Hong Kong Special Administrative Region of the PRC                                                                                                                                                                    |
| 「港元」<br>“HK\$”                              | 指 | 香港之法定貨幣 - 港元<br>Hong Kong dollar, the lawful currency of Hong Kong                                                                                                                                                                     |
| 「上市規則」<br>“Listing Rules”                   | 指 | 聯交所證券上市規則<br>The Rules Governing the Listing of Securities on the Stock Exchange                                                                                                                                                       |
| 「標準守則」<br>“Model Code”                      | 指 | 上市公司董事進行證券交易的標準守則<br>The Model Code for Securities Transactions by Directors of Listed Issuers                                                                                                                                         |
| 「New Fortune」<br>“New Fortune”              | 指 | New Fortune Star Limited<br>New Fortune Star Limited                                                                                                                                                                                   |
| 「PE」<br>“PE”                                | 指 | 聚乙烯<br>Polyethylene                                                                                                                                                                                                                    |
| 「PP-R」<br>“PP-R”                            | 指 | 無規共聚聚丙烯<br>Polypropylene random                                                                                                                                                                                                        |

## 詞彙(續) Glossary (Continued)

|                           |   |                                                                                            |
|---------------------------|---|--------------------------------------------------------------------------------------------|
| 「中國」<br>“PRC”             | 指 | 中華人民共和國<br>The People’s Republic of China                                                  |
| 「招股章程」<br>“Prospectus”    | 指 | 本公司日期為2010年6月9日的招股章程<br>The Company’s prospectus dated 9 June 2010                         |
| 「PVC」<br>“PVC”            | 指 | 聚氯乙烯<br>Polyvinyl chloride                                                                 |
| 「人民幣」<br>“RMB”            | 指 | 中國之法定貨幣 - 人民幣<br>Renminbi, the lawful currency of the PRC                                  |
| 「證券及期貨條例」<br>“SFO”        | 指 | 香港法例第571章證券及期貨條例<br>Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong |
| 「國務院」<br>“State Council”  | 指 | 中國國務院<br>The State Council of the PRC                                                      |
| 「聯交所」<br>“Stock Exchange” | 指 | 香港聯合交易所有限公司<br>The Stock Exchange of Hong Kong Limited                                     |
| 「美國」<br>“US”              | 指 | 美利堅合眾國<br>The United States of America                                                     |
| 「美元」<br>“US\$”            | 指 | 美國之法定貨幣 - 美元<br>US dollar, the lawful currency of US                                       |

# 公司資料

## Corporate Information

### 董事會

#### 執行董事

黃聯禧先生(主席)  
左滿倫先生(行政總裁)  
左笑萍女士  
賴志強先生  
孔兆聰先生  
陳國南先生  
林少全博士  
黃貴榮先生  
羅建峰先生

#### 非執行董事

林德緯先生

#### 獨立非執行董事

白重恩博士  
馮培漳先生  
王國豪先生

### 審核委員會

馮培漳先生(主席)  
王國豪先生  
林德緯先生

### 薪酬委員會

馮培漳先生(主席)  
黃聯禧先生  
左滿倫先生  
白重恩博士  
王國豪先生

### 提名委員會

黃聯禧先生(主席)  
左滿倫先生  
白重恩博士  
馮培漳先生  
王國豪先生

### 聯席公司秘書

關志偉先生  
袁水先先生

### 法定代表

左滿倫先生  
關志偉先生

### Board of Directors

#### Executive Directors

Mr. Wong Luen Hei (Chairman)  
Mr. Zuo Manlun (Chief Executive)  
Ms. Zuo Xiaoping  
Mr. Lai Zhiqiang  
Mr. Kong Zhaocong  
Mr. Chen Guonan  
Dr. Lin Shaoquan  
Mr. Huang Guirong  
Mr. Luo Jianfeng

#### Non-Executive Director

Mr. Lin Dewei

#### Independent Non-Executive Directors

Dr. Bai Chongen  
Mr. Fung Pui Cheung  
Mr. Wong Kwok Ho Jonathan

### Audit Committee

Mr. Fung Pui Cheung (Chairman)  
Mr. Wong Kwok Ho Jonathan  
Mr. Lin Dewei

### Remuneration Committee

Mr. Fung Pui Cheung (Chairman)  
Mr. Wong Luen Hei  
Mr. Zuo Manlun  
Dr. Bai Chongen  
Mr. Wong Kwok Ho Jonathan

### Nomination Committee

Mr. Wong Luen Hei (Chairman)  
Mr. Zuo Manlun  
Dr. Bai Chongen  
Mr. Fung Pui Cheung  
Mr. Wong Kwok Ho Jonathan

### Joint Company Secretaries

Mr. Kwan Chi Wai Samuel  
Mr. Yuan Shuixian

### Authorised Representatives

Mr. Zuo Manlun  
Mr. Kwan Chi Wai Samuel

## 公司資料(續)

### Corporate Information (Continued)

#### 註冊辦事處

PO Box 309, Ugland House  
Grand Cayman, KY1-1104  
Cayman Islands

#### 中國總部及主要營業地點

中國  
廣東省  
佛山市  
順德區  
龍江鎮  
聯塑工業村

#### 香港主要營業地點

香港九龍  
尖沙咀東部  
麼地道75號  
南洋中心  
2座12樓3室

#### 上市資料

上市地點：香港聯合交易所有限公司  
股份代號：2128

#### 股份資料

每手買賣單位：1,000股

於2012年6月30日已發行股份數目：  
3,010,912,450股

於2012年6月30日市值：  
10,026百萬港元

#### 重要日期

中期業績公告：2012年8月20日

#### 股份過戶登記總處

Maples Finance Limited  
PO Box 1093  
Queensgate House  
Grand Cayman, KY1-1102  
Cayman Islands

#### Registered Office

PO Box 309, Ugland House  
Grand Cayman, KY1-1104  
Cayman Islands

#### Headquarters and Principal Place of Business in China

Liansu Industrial Estate  
Longjiang Town  
Shunde District  
Foshan City  
Guangdong Province  
PRC

#### Principal Place of Business in Hong Kong

Unit 3, 12th Floor, Tower 2  
South Seas Centre  
No. 75 Mody Road  
Tsim Sha Tsui East  
Kowloon, Hong Kong

#### Listing Information

Listing: The Stock Exchange of Hong Kong Limited  
Stock code: 2128

#### Share Information

Board lot size: 1,000 shares

Share issued as at 30 June 2012:  
3,010,912,450 shares

Market Capitalisation as at 30 June 2012:  
HK\$10,026 million

#### Key Date

Interim results announcement: 20 August 2012

#### Share Registrar and Transfer office

Maples Finance Limited  
PO Box 1093  
Queensgate House  
Grand Cayman, KY1-1102  
Cayman Islands

## 公司資料(續)

### Corporate Information (Continued)

#### 香港股份過戶登記分處

香港中央證券登記有限公司  
香港  
灣仔皇后大道東183號  
合和中心  
17樓1712-1716室

#### 投資者關係及媒體關係顧問

博達浩華國際財經傳訊集團  
香港灣仔港灣道6-8號  
瑞安中心20樓2009-2018室  
電話：852-3150 6788  
傳真：852-3150 6728  
電郵：liansu@pordahavas.com

#### 核數師

安永會計師事務所  
香港執業會計師

#### 律師

高蓋茨律師事務所

#### 主要往來銀行

中國農業銀行股份有限公司  
佛山順德農村商業銀行股份有限公司  
恒生銀行有限公司  
中國工商銀行股份有限公司  
香港上海滙豐銀行有限公司

#### 網址

<http://www.liansu.com>

#### Hong Kong Branch Share Registrar and Transfer Office

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East, Wanchai  
Hong Kong

#### Investor Relations and Media Relations Consultant

Porda Havas International Finance Communications Group  
Units 2009-2018, 20th Floor, Shui On Centre  
6-8 Harbour Road, Wanchai, Hong Kong  
Tel: 852-3150 6788  
Fax: 852-3150 6728  
Email: liansu@pordahavas.com

#### Auditor

Ernst & Young  
Certified Public Accountants, Hong Kong

#### Solicitor

K&L Gates

#### Principal Bankers

Agricultural Bank of China Limited  
Foshan Shunde Rural Commercial Bank Company Limited  
Hang Seng Bank Limited  
Industrial and Commercial Bank of China Limited  
The Hongkong and Shanghai Banking Corporation Limited

#### Website

<http://www.liansu.com>

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本中期報告載有前瞻聲明。此等前瞻聲明包括但不限於有關收益及盈利的聲明，而「相信」、「計劃」、「預計」、「預期」、「預測」、「估計」、「推測」、「深信」、「抱有信心」及類似詞彙亦擬表示前瞻聲明。前瞻聲明是以中國聯塑董事及管理層根據業務、行業及中國聯塑所經營的市場而具備或作出的目前信念、假設、期望、估計及預測為基準，而並非歷史事實。

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#### Forward-looking statements

This interim report contains forward-looking statements. These forward-looking statements include, without limitation, statements related to revenues and earnings. The words “believe”, “intend”, “expect”, “anticipate”, “forecast”, “estimate”, “predict”, “is confident”, “has confidence” and similar expressions are also represented forward-looking statements. These forward-looking statements are not historical facts. Rather, the forward-looking statements are based on the current beliefs, assumptions, expectations, estimates and projections of the directors and management of China Liansu about the business, industry and markets in which China Liansu operates.

These forward-looking statements are not guarantee of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the Company's control and are difficult to predict. Consequently, actual results could differ materially from those expressed, implied or forecasted in the forward-looking statements.

Reliance should not be placed on these forward-looking statements, which reflect only the views of the directors and management of China Liansu as at the date of this interim report. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after publication of this interim report.



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